BALL Corp Form DEF 14A March 12, 2019

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No.

)

Filed by the Registrant ý

Filed by a Party other than the Registrant o

Check the appropriate box:

- o Preliminary Proxy Statement
- o Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- ý Definitive Proxy Statement
- o Definitive Additional Materials
- o Soliciting Material under §240.14a-12

#### **BALL CORPORATION**

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- ý No fee required.
- o Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
  - (1) Title of each class of securities to which transaction applies:
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(3)

(4)

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Proposed maximum aggregate value of transaction:

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(5)	Total fee paid:
Fee p	aid previously with preliminary materials.
	k box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee and previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.
(1)	Amount Previously Paid:
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(3)	Filing Party:
(4)	Date Filed:

# **BALL CORPORATION**

**Notice of 2019** 

**Annual Meeting** 

of Shareholders

and Proxy Statement

Wednesday, April 24, 2019, 7:30 A.M., local time

10 Longs Peak Drive, Broomfield, Colorado Ball and

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#### **Ball Corporation**

10 Longs Peak Drive, Broomfield, Colorado

March 12, 2019

Dear Ball Corporation Shareholders,

On behalf of Ball Corporation's Board of Directors, it is my privilege to write to you to highlight a few of the Corporation's accomplishments and prospects that are outlined in detail in the attached 2019 Proxy Statement. As a Board, we truly believe that Ball is in the middle of a transformative period of growth and success.

As you review this year's Proxy Statement, please note the new section describing the Corporation's sustainability initiative that emphasizes the customer and consumer benefits of infinitely recyclable aluminum containers in the face of global concerns about plastic packaging. In addition, this year's Compensation Discussion and Analysis reviews the 2018 shareholder listening tour, where management and certain members of the Board of Directors met in person with shareholders holding nearly fifty percent of our shares and communicated with those holding over ninety percent. In these conversations, we received strong affirmation of our disciplined Economic Value Added ("EVA®") filter for both capital allocation and our executive compensation program. Our shareholders and Board of Directors continue to strongly support management's EVA® focus, which has served the Corporation's shareholders well for over two decades.

In 2018, the Corporation again increased EVA® dollars by generating higher operating earnings, investing in and executing on global growth capital projects in the metal packaging businesses well in excess of our depreciation, investing in our aerospace business to position us for strong expected growth, commercializing the sustainability attributes of the aluminum packaging portfolio, divesting our underperforming U.S. steel food and aerosol assets, announcing the sale of our underperforming China beverage can business, paying down debt and returning approximately \$850 million in capital to shareholders. Although EVA® dollars were relatively flat in 2018 versus 2017, the sale of the underperforming businesses and the completion of the key capital and other projects will generate meaningful EVA® dollar growth in future years.

Ball Corporation has also positioned itself as a leader in overall diversity and inclusion. We have utilized our already strong culture to drive significantly higher our overall diversity metrics across the Corporation, and have used the retirements of several Board members to reconstitute our Board of Directors to more closely resemble the world in which we operate. As a result of this initiative, in January 2019, Ball Corporation was named by *Forbes* as its #1 Employer for Diversity and Inclusion.

Based on its review of the Corporation's executive compensation program, the Human Resources Committee is confident that the program and its pay-for-performance metrics have directly contributed to the successful performance of the Corporation over many years and have resulted in an executive team closely aligned with shareholders. Accordingly, our Board of Directors recommends that shareholders vote "FOR" the advisory vote approving Ball's executive officer compensation.

Thank you for your investment in Ball Corporation and for this opportunity to reflect on our recent accomplishments and exciting future, and why I am so proud to be a member of the Ball Corporation team.

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#### NOTICE OF ANNUAL MEETING OF SHAREHOLDERS

Wednesday, April 24, 2019 7:30 A.M., local time

#### 10 Longs Peak Drive, Broomfield, Colorado 80021

The Annual Meeting of Shareholders of Ball Corporation will be held at the Corporation's offices, 10 Longs Peak Drive, Broomfield, Colorado 80021-2510, on Wednesday, April 24, 2019, at 7:30 A.M. (MDT) for the following purposes:

- 1. To elect three directors for three-year terms expiring at the Annual Meeting of Shareholders to be held in 2022;
- To ratify the appointment of PricewaterhouseCoopers LLP as the independent registered public accounting firm for the Corporation for 2019:
- To approve, by non-binding advisory vote, the compensation of the named executive officers ("NEOs") as disclosed in the following Proxy Statement; and
- 4. To consider any other business as may properly come before the meeting, although it is anticipated that no business will be conducted other than the matters listed above.

Only holders of common stock of record at the close of business on March 1, 2019, are entitled to notice of and to vote at the Annual Meeting or any adjournment thereof. A Proxy Statement containing important information about the meeting and the matters being voted upon appears on the following pages.

**Your vote is important.** You are urged to read the accompanying proxy materials carefully and in their entirety and submit your proxy as soon as possible so that your shares can be voted at the meeting in accordance with your instructions. You have a choice of submitting your proxy by the Internet or by telephone, or, if you request a paper copy of the materials, by mail.

By Order of the Board of Directors, Charles E. Baker Corporate Secretary

March 12, 2019 Broomfield, Colorado

**PLEASE NOTE:** The 2019 Annual Meeting of Shareholders will be held to tabulate the votes cast and to report the results of voting on the items described above. No management presentations or other business matters are planned for the meeting.

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# BALL CORPORATION 10 Longs Peak Drive, Broomfield, Colorado 80021-2510

PROXY STATEMENT March 12, 2019

# ANNUAL MEETING OF SHAREHOLDERS TO BE HELD WEDNESDAY, APRIL 24, 2019

Important Notice Regarding the Availability of Proxy Materials for the Annual Shareholder Meeting

The Proxy Statement, Form 10-K and Annual Report are Available at http://materials.proxyvote.com

#### To Shareholders of Ball Corporation:

This Proxy Statement and the accompanying proxy are furnished to shareholders in connection with the solicitation by the Board of Directors of Ball Corporation (the "Corporation" or "Ball") of proxies to be voted at the Annual Meeting of Shareholders (the "Annual Meeting") to be held April 24, 2019, for the purposes stated in the accompanying notice of the meeting. We are first furnishing and making available to shareholders the proxy materials on March 12, 2019.

Please submit your proxy as soon as possible so that your shares can be voted at the meeting. All properly completed proxies submitted by telephone or the Internet, and all properly executed written proxies returned by shareholders who request paper copies of the proxy materials, that are delivered pursuant to this solicitation, will be voted at the meeting in accordance with the directions given in the proxy, unless the proxy is revoked prior to completion of voting at the meeting. Only holders of record of shares of the Corporation's common stock as of the close of business on March 1, 2019, the record date for the Annual Meeting, are entitled to notice of and to vote at the meeting, or at any adjournments or postponements of the meeting.

Any Ball Corporation shareholder of record as of March 1, 2019, the record date, desiring to submit a proxy by telephone or via the Internet will be required to enter the unique voter control number imprinted on the Ball Corporation proxy card, and therefore should have the proxy card for reference when initiating the process.

To submit your proxy by telephone, call 1-800-690-6903 on a touch-tone telephone and follow the menu instructions provided. There is no charge for this call.

To submit your proxy over the Internet, log on to the Website www.proxyvote.com and follow the instructions provided.

Similar instructions are included on the enclosed proxy card.

A shareholder of record of the Corporation may revoke a proxy in writing at any time prior to the meeting by sending written notice of revocation to the Corporate Secretary; by voting again by telephone; by voting via the Internet; by voting in writing if you requested your materials in paper copy; or by voting in person at the meeting.

#### ABOUT THE ANNUAL MEETING

Why am I receiving the Proxy Statement? You are receiving the Proxy Statement because you owned shares of Ball Corporation common stock on March 1, 2019, the record date, and that entitles you to vote at the Annual Meeting. The Corporation's Board of Directors ("Board") is soliciting your proxy to vote at the scheduled 2019 Annual Meeting or at any later meeting should the scheduled Annual Meeting be adjourned or postponed for any reason. Your proxy will authorize specified people (proxies) to vote on your behalf at the Annual Meeting in accordance with your written instructions. By use of a proxy, you can vote, whether or not you attend the meeting.

What will I be voting on? You will be voting on (1) the election of three director nominees named in this Proxy Statement for terms expiring at the 2022 annual meeting of shareholders; (2) the ratification of the appointment of PricewaterhouseCoopers LLP as the Corporation's independent registered public accounting firm for 2019; and (3) an advisory vote to approve the compensation of the named executive officers.

What are the Board of Directors' recommendations? The Board recommends a vote (1) FOR the election of the three director nominees named in this Proxy Statement; (2) FOR the ratification of the appointment of PricewaterhouseCoopers LLP as the Corporation's independent registered public accounting firm for 2019; and (3) FOR the advisory vote on the compensation of the named executive officers.

Could other matters be decided at the Annual Meeting? We do not know of any other matters that will be raised at the Annual Meeting. The Chairman will allow presentation of a proposal or a nomination for the Board from the floor at the Annual Meeting only if the proposal or nomination was properly submitted. The proxies will have discretionary authority, to the extent permitted by law, to vote for or against other matters that may properly come before the Annual Meeting as those persons deem advisable.

*How many votes can be cast by all shareholders?* Each share of Ball Corporation common stock is entitled to one vote on each of the three directors to be elected and one vote on each other matter that is properly presented at the Annual Meeting.

How do I vote my shares if I am a record holder? If you are a record holder of shares; that is, the shares are registered in your name and not the name of your broker or other nominee, you are urged to submit your proxy as soon as possible, so that your shares can be voted at the meeting in accordance with your instructions. You may submit your proxy by telephone or via the Internet as instructed on page 1 of the Proxy Statement and on your proxy card, or you can complete, sign, date and mail your proxy card if you request a paper copy of the proxy materials. You may also vote by attending the Annual Meeting, or sending a personal representative to the Annual Meeting with an appropriate proxy, in order to vote. Unless you or a personal representative plan to be in attendance and vote at the meeting, your vote must be received no later than 11:59 P.M. (EDT) on Tuesday, April 23, 2019.

How do I vote my shares if I hold my shares under the Employee Stock Purchase Plan ("ESPP") or the 401(k) Plan? Participants may vote their shares in the manner set forth above; however, shares held through the ESPP or the 401(k) Plan must be voted by 11:59 P.M. (EDT) on Sunday, April 21, 2019. The Trustee of the 401(k) Plan will vote the unvoted shares for each voting item in the same proportion as the voted shares for each item. The Administrator of the ESPP will vote the unvoted shares for that Plan in accordance with the Board of Directors' recommendations.

How do I vote my shares if I hold my shares in "street name" through a bank or broker? If you hold your shares as a beneficial owner through a bank, broker or other nominee, you must provide voting instructions to your bank, broker or other nominee by the deadline provided in the materials you receive from your bank, broker or other nominee to ensure your shares are voted in the way you would like at the meeting. Your bank, broker or other nominee will send you specific instructions in this regard to vote your shares. If you do not provide instructions to your bank, broker or other nominee, whether your shares are voted depends on the type of item being considered for a vote. For example, under applicable stock exchange rules, brokers are permitted to vote on "discretionary" items if the voting instructions from the beneficial owners of the shares are not provided in a timely manner. Brokers are not permitted to vote on "nondiscretionary" items. The proposal to approve the appointment of independent auditors is considered a "discretionary" item. This means that brokerage firms may vote in their discretion on this matter on behalf of clients who have not furnished voting instructions at least ten days before the date of the meeting. In contrast, the other items to be voted on at the Annual Meeting are "nondiscretionary" items. This means brokerage firms that have not received voting instructions from their clients on these items may not vote on them. These so-called "broker nonvotes" will be included in the calculation of the number of votes considered to be present at the meeting for purposes of determining a quorum, but will not be considered in determining the number of votes necessary for approval and will have no effect on the outcome of the votes for such items.

Can I revoke my proxy or change my vote? Shareholders of record may revoke their proxies or change their votes in writing at any time prior to the meeting by sending written notice of revocation to the Corporate Secretary; by voting again by telephone or via the Internet; by voting in

writing if they requested their materials in paper copy; or by voting in person at the meeting. Attendance in and of itself at the Annual Meeting will not revoke a proxy. For shares you hold beneficially but not of record, you may change your vote by submitting new voting instructions to your bank, broker or other nominee or, if you have obtained a valid proxy from your broker or nominee giving you the right to vote your shares, by attending the meeting and voting in person.

#### VOTING SECURITIES AND PRINCIPAL SHAREHOLDERS

At the close of business on March 1, 2019, there were outstanding 334,169,531 shares of common stock. Each of the shares of common stock is entitled to one vote. Shareholders do not have cumulative voting rights with respect to the election of directors.

Based on Schedule 13G filings with the Securities and Exchange Commission ("SEC"), the following table indicates the beneficial owners of more than 5% of the Corporation's outstanding common stock as of December 31, 2018:

Name and Address	Shares	Percent
of Beneficial Owner	<b>Beneficially Owned</b>	of Class
The Vanguard Group	37,494,129 (1)	11.05
100 Vanguard Boulevard		
Malvern, Pennsylvania 19355		
T. Rowe Price Associates, Inc.		
100 East Pratt Street	34,089,830 (2)	10.00
Baltimore, Maryland 21202		
BlackRock, Inc.		
55 East 52nd Street	21,577,035 (3)	6.40
New York, New York 10055		
Wellington Management Group LLP		
Wellington Group Holdings LLP	18,391,864 (4)	5.42
Wellington Investment Advisors Holdings LLP		
c/o Wellington Management Company LLP		
280 Congress Street		
Boston, Massachusetts 02210		

(1)

388,619 shares with sole power to vote or direct to vote.

75,516 shares with shared power to vote or direct to vote.

37,037,245 shares with sole power to dispose of or to direct the disposition of.

456,884 shares with shared power to dispose of or to direct the disposition of.

Vanguard Fiduciary Trust Company ("VFTC"), a wholly owned subsidiary of The Vanguard Group, Inc., is the beneficial owner of 286,827 shares or 0.08% of the common stock outstanding of the Corporation as a result of its serving as investment manager of collective trust accounts.

Vanguard Investments Australia, Ltd. ("VIA"), a wholly owned subsidiary of The Vanguard Group, Inc., is the beneficial owner of 267,347 shares or 0.07% of the common stock outstanding of the Corporation as a result of its serving as investment manager of Australian investment offerings.

(2)

11,893,653 shares with sole voting power.

34,089,830 shares with sole dispositive power.

No shares with shared voting power and shared dispositive power.

(3)

18,803,800 shares with sole voting power.

21,577,035 shares with sole dispositive power.

No shares with shared voting power.

No shares with shared dispositive power.

(4)
14,799,749 shares with shared voting power.
18,391,864 shares with shared dispositive power.
No shares with sole voting and dispositive power.

The securities reported by Wellington Management Group LLP, as parent holding company of certain holding companies and Wellington Investment Advisors, are owned of record by clients of Wellington Investment Advisors. Wellington Investment Advisors Holdings LLP controls directly or indirectly through Wellington Management Global Holdings, Ltd., Wellington Investment Advisors. Wellington Investment Advisors Holdings LLP is owned by Wellington Group Holdings LLP. Wellington Group Holdings LLP is owned by Wellington Management Group LLP.

#### **BENEFICIAL OWNERSHIP**

**Number of Shares** 

The following table lists the beneficial ownership of common stock of the Corporation of our director nominees, continuing directors, all individuals who served as either our Chief Executive Officer ("CEO") or our Chief Financial Officer ("CFO") during the last fiscal year, the three other highest paid executive officers (and one former executive officer) of the Corporation and, as a group, all of such persons and our other executive officers as of the close of business on March 1, 2019.

Title of Class	Name of Beneficial Owner	Shares Beneficially Owned (1)	Percent of Class (2)	Which Become Available or Subject to Options Exercisable or Which Become Exercisable Within 60 Days of March 1, 2019 (3)	Deferred Share or Stock Unit Equivalent <sup>(4)</sup>	Restricted Stock Shares or Units (5)
Common	Robert W. Alspaugh	84,820	*	78,820	40,959	78,820
Common	Charles E. Baker	507,317 (6)	*	285,871	146,243	56,742
Common	John A. Bryant		*			3,576
Common	Michael J. Cave	6,000	*		6,179	26,460
Common	Daniel W. Fisher	118,213	*	77,714	9,817	89,138
Common	John A. Hayes	2,891,760 (7)	*	2,383,666	699,278	259,944
Common	Daniel J. Heinrich	9,500	*		3,389	19,464
Common	Pedro H. Mariani	6,000	*			54,148
Common	Scott C. Morrison	924,055	*	552,897	293,654	86,332
Common	Georgia R. Nelson	18,000	*		70,166	86,820
Common	Cynthia A. Niekamp	6,000	*			19,464
Common	Lisa A. Pauley	706,233 (8)	*	273,340	196,282	59,673
Common	James N. Peterson	30,400	*			
Common	Cathy D. Ross		*		2,952	7,101
Common	Theodore M. Solso	254,394 <sup>(9)</sup>	*	132,512	135,468	132,512
Common	Stuart A. Taylor II	167,356	*		108,320	172,176
Common	All of the above and present executive officers as a group (19)	6,062,792 (10)	1.8	3,992,629	1,799,163	1,241,238
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- (1) Full voting and dispositive investment power, unless otherwise noted.
- \* Indicates less than 1% ownership.
- (3) Includes RSUs that may vest or options that may vest or be acquired upon exercise during the next 60 days.
- (4)

  These deferred shares or stock units are equivalent to an equal number of shares of common stock that have been deferred to the Ball Corporation Deferred Compensation Company Stock Plans, with no voting rights or dispositive investment power with respect to the underlying common stock prior to its issuance.

(5)

These Restricted Stock Shares or Restricted Stock Units have no voting rights or dispositive investment power.

- (6) Includes 800 shares owned by Mr. Baker's children, as to which he disclaims beneficial ownership.
- (7) Includes 147,782 shares held in trust, as to which he disclaims beneficial ownership.
- (8) Includes 283,475 shares owned by Ms. Pauley's spouse, as to which she disclaims beneficial ownership.
- (9) Includes 56,000 shares held in trust, as to which Mr. Solso disclaims beneficial ownership.
- (10) Includes 488,057 shares to which beneficial ownership is disclaimed. In addition, no shares have been pledged as security.

#### **VOTING ITEM 1 ELECTION OF DIRECTORS**

Pursuant to our Amended Articles of Incorporation, as amended, and the Indiana Business Corporation Law, our Board of Directors is divided into three classes, as nearly equal in number as possible, with directors serving staggered three-year terms. Amendments to the Indiana Business Corporation Law in 2009 made this classified Board structure statutorily required for Ball Corporation, effective from and after July 31, 2009. On April 24, 2019, three persons are to be elected to serve as directors until the 2022 Annual Meeting of Shareholders. Unless otherwise instructed on the accompanying proxy, the persons named in the proxy intend to vote for nominees Daniel J. Heinrich, Georgia R. Nelson and Cynthia A. Niekamp to hold office as directors of the Corporation until the 2022 Annual Meeting of Shareholders (Class I), or, in each case, until his or her respective successor is elected and qualified. Each of the nominees has consented to be named as a candidate in the Proxy Statement and has agreed to serve if elected. If, for any reason, any of the nominees becomes unavailable for election, the shares represented by proxies will be voted for any substitute nominee or nominees designated by the Board. The Board has no reason to believe that any of the nominees will be unable to serve.

Robert W. Alspaugh, who has served as a director since 2008 and Theodore M. Solso, who has served as a director since 2003, have reached the retirement age for directors and will both retire at the time of the 2019 Annual Meeting. The Corporation wishes to express its sincere appreciation to Messrs. Alspaugh and Solso for their significant contributions to the Corporation and its shareholders during their long and distinguished tenure as directors.

Under the Corporation's Amended Articles of Incorporation, as amended, in an uncontested election, which is the case at this Annual Meeting, directors are elected by a majority of the votes cast by the shares entitled to vote in the election at a meeting at which a quorum is present. If more "against" than "for" votes are received, the Corporation's Bylaws require the director to tender his or her resignation and the Nominating/Corporate Governance Committee must make a recommendation to the Board to consider whether to accept the resignation. The relevant Bylaw provisions are set out in Exhibit A to this Proxy Statement. For this vote, abstentions and broker nonvotes are considered neither votes "for" nor "against" and will not affect the outcome of the vote. Proxies may not be voted for a greater number of persons than the three named nominees.

Set forth for each director nominee in Class I and for each continuing director in Classes II and III is the director's principal occupation and employment during the past five years or, if longer, the period during which the director has served as a director, and certain other information, including his or her public company directorships during the past five years.

The Board of Directors recommends a vote "FOR" the election of each nominee for Director named.

#### BALL CORPORATION BOARD COMPOSITION

The Nominating Committee considers many factors with respect to board composition.

#### **TENURE**

The Corporation has a mandatory retirement age of 72 for all Board members in part to ensure the board benefits from a balanced mix of perspectives. The Board is well balanced with a mix of long standing directors and directors who have joined the Corporation in the last 5 years.

**AVERAGE TENURE = 6.4 YEARS** 

# **EXPERIENCE**

The Board is composed of members with diverse qualifications and experience that support the Corporation's business strategy and future business needs.

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#### DIRECTOR NOMINEES AND CONTINUING DIRECTORS

To Be Elected for a Term of Three Years Until the 2022 Annual Meeting (Class I)

#### Daniel J. Heinrich

**Director since: 2016** 

**Age:** 62

Board Committees: Audit and Nominating/Corporate Governance

Other Public Company Boards: Director, ARAMARK, Philadelphia, Pennsylvania; and Edgewell Personal Care Company, Shelton, Connecticut.

Mr. Heinrich was executive vice president and chief financial officer of The Clorox Company from 2003 to 2011. Previous corporate roles include senior vice president and treasurer at Transamerica Finance Corporation; senior vice president, treasurer and controller at Granite Management Company; and senior vice president, chief accounting officer and controller at First Nationwide Bank.

Specific qualifications, attributes, skills and experience: Mr. Heinrich joined The Clorox Company in 2001 as vice president and controller and served as its executive vice president and chief financial officer from 2003 until 2011. As CFO for Clorox, Mr. Heinrich served as a member of its executive and employee benefits committees, secretary to the audit and finance committees of the board, and board member for most of the company's subsidiaries. He had senior management responsibility for the financial aspects of a large, global organization including its global business services, mergers and acquisitions, accounting, tax and information technology activities. Mr. Heinrich also serves on the boards of ARAMARK, where he chairs the audit committee and serves on its finance committee, and Edgewell Personal Care, where he serves on its finance and compensation committees. Additionally, Mr. Heinrich serves on the board of a large, privately held winery where he is a member of its audit and finance committees, its management development and compensation committee, and participates on various operating and advisory committees. Mr. Heinrich's extensive management and board experience clearly qualify him to serve as a director of our Corporation.

### Georgia R. Nelson

**Director since: 2006** 

**Age:** 69

Board Committees: Human Resources and Nominating/Corporate Governance

Other Public Company Boards: Director, Cummins Inc., Columbus, Indiana; TransAlta Corporation, Calgary, Alberta; and Sims Metal Management Ltd., Botany, Australia.

Ms. Nelson has been President and Chief Executive Officer, PTI Resources, LLC, Chicago, Illinois, since June 2005; was President, Midwest Generation EME, LLC, Chicago, Illinois, April 1999 to June 2005; and was General Manager, Edison Mission Energy Americas, Irvine, California, January 2002 to June 2005.

Specific qualifications, attributes, skills and experience: Ms. Nelson has enjoyed a successful career in the energy industry, serving as a senior executive for several U.S. and international energy companies, including as President of Midwest Generation EME, LLC from April 1999 to June 2005 and General Manager of Edison Mission Energy Americas from January 2002 to June 2005. She has had extensive international experience as well as environmental and policy experience on four continents. Ms. Nelson regularly lectures on business and corporate governance matters including at Northwestern University's Kellogg Graduate School of Management, and serves on the advisory committee of the Center for Executive Women at Northwestern. Ms. Nelson is a National Association of Corporate Directors ("NACD") Board Leadership Fellow. Previously Ms. Nelson served as a director of CH2M Inc. and on four other publicly traded company boards. Ms. Nelson's leadership roles in global businesses, as well as her service on other company boards, clearly qualify her to serve as a director of our Corporation.

#### Cynthia A. Niekamp

**Director since: 2016** 

**Age:** 59

**Board Committees:** Human Resources and Finance

Other Public Company Boards: Director, Magna International Inc., Toronto, Ontario. In the past five years, she also served on the board of Cooper Tire & Rubber Company.

Ms. Niekamp is a former senior executive of PPG Industries, Inc., having served from 2009 to 2016 as senior vice president of automotive coatings. Prior to that, she was president and general manager of TorqTransfer Systems at BorgWarner Inc.; senior vice president and chief financial officer at MeadWestvaco Corporation (now WestRock Company); and held various leadership roles at TRW, Inc. and General Motors Company.

Specific qualifications, attributes, skills and experience: Ms. Niekamp joined PPG in 2009 as vice president of automotive coatings and was promoted to senior vice president in 2010. She had responsibility for a sizeable business with operations across 15 countries and more than 6,000 employees. She also served as a member of the PPG operating committee until her retirement in 2016. While at PPG, Ms. Niekamp charted and implemented a strategy to improve the financial performance of the business unit and to double its revenues. She also accelerated the business' growth into emerging countries, diversified the customer base and pursued strategic acquisitions. Previously, Ms. Niekamp served as president and general manager of BorgWarner's TorqTransfer Systems division, a supplier of engineered-four-wheel drive systems to major automakers. She also served in various executive roles for MeadWestvaco Corporation (now WestRock Company), including vice president, corporate strategy and planning; senior vice president, strategy and specialty operations; and chief financial officer, and has previously served on four other publicly traded company boards. She is also a NACD Board Leadership Fellow. Ms. Niekamp's extensive management and board experience clearly qualify her to serve as a director.

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To Continue in Office Until the 2020 Annual Meeting (Class II)

#### John A. Hayes

**Director since: 2010** 

**Age:** 53

Other Public Company Boards: None

Mr. Hayes has been Chairman, Ball Corporation since April 2013; President and Chief Executive Officer, Ball Corporation, since January 2011. He was President and Chief Operating Officer, January 2010 to January 2011; Executive Vice President and Chief Operating Officer, 2008 to 2010; President, Ball Packaging Europe and Senior Vice President, Ball Corporation, 2007 to 2008; Executive Vice President, Ball Packaging Europe and Vice President, Ball Corporation, 2005 to 2006; Vice President, Corporate Strategy, Marketing and Development, 2003 to 2005; Vice President, Corporate Planning and Development, 2000 to 2003; Senior Director, Corporate Planning and Development, 1999.

Specific qualifications, attributes, skills and experience: Prior to joining Ball Corporation in 1999, Mr. Hayes was a Vice President of Lehman Brothers Inc. and part of an investment banking team which focused on merger and acquisition and financing advice to several major companies, including the Corporation. At Ball, Mr. Hayes initially headed our corporate development and planning activities as Senior Director and then Vice President, Corporate Planning and Development, taking on the added responsibilities of marketing and new product development from 2003 to mid-2005. He then served as President of Ball Packaging Europe, which produced excellent financial results and strong revenue growth under his leadership. During 2008 and 2009, Mr. Hayes served as Ball's Executive Vice President and Chief Operating Officer, successfully leading our key operating divisions through the economic and financial crisis. In January 2010, he was named our President and Chief Operating Officer and joined the Ball Board. In January 2011, he became our President and Chief Executive Officer, and in April 2013 he also became our Chairman. Mr. Hayes' extensive investment banking and leadership experience within Ball, including as CEO for the past eight years, make him well qualified to serve as a director.

#### Cathy D. Ross

**Director since: 2017** 

**Age:** 61

Board Committees: Audit and Nominating/Corporate Governance

Other Public Company Boards: Director, Steelcase, Inc., Grand Rapids, Michigan. In the past five years, she has also served on the board of Avon Products, Rye, New York.

Ms. Ross was chief financial officer and executive vice president, FedEx Express from 2010 until her retirement in July 2014. Prior to that, Ms. Ross was senior vice president and chief financial officer of FedEx Express from 2004 until 2010; and Vice President, Express Financial Planning from 1998 to 2004.

Specific qualifications, attributes, skills and experience: As an executive of Federal Express, Ms. Ross was responsible for the company's worldwide financial affairs, including financial planning, reporting and analysis, accounting and controls, as well as long-range strategic planning. Ms. Ross' 30-year career with Federal Express began in 1984 as a senior financial analyst, and she held numerous other leadership roles of increasing responsibility during her tenure there. Prior to joining Federal Express, Ms. Ross worked for Kimberly-Clark Corporation as a cost analyst and a cost analyst supervisor from 1982 until 1984. She has also worked for a subsidiary of Procter and Gamble. Ms. Ross holds a master's degree in business administration from the University of Memphis and a bachelor's degree from Christian Brothers University in Memphis. Ms. Ross' leadership roles, financial expertise and experience, and service on other global public company boards (including on their audit committees) make her well qualified to serve as a director.

#### Stuart A. Taylor II

Director since: 1999

**Age:** 58

**Board Committees:** Audit and Human Resources

Other Public Company Boards: Director, Hillenbrand, Inc., Batesville, Indiana. In the past five years, he also served on the board of Essendant, Inc., Deerfield, Illinois.

Mr. Taylor has been the Chief Executive Officer, The Taylor Group LLC, Chicago, Illinois, since June 2001; he was Senior Managing Director, Bear, Stearns & Co. Inc., Chicago, Illinois, 1999 to 2001.

Specific qualifications, attributes, skills and experience: Prior to starting his own private equity firm, Mr. Taylor spent 19 years in investment banking. The majority of that time was spent at Morgan Stanley in its Corporate Finance Department. In that capacity he executed a number of mergers and acquisitions and financings, including working with Ball in 1993 on the acquisition of Heekin Can Company. He also spent time at several other firms including Bear Stearns where he was a Senior Managing Director and Head of the Chicago office. In 2001, Mr. Taylor established The Taylor Group LLC, of which he is Chief Executive Officer, a successful investment company that primarily invests in small to mid-market businesses. Mr. Taylor has been a director of Ball since 1999, acted as our Presiding Director from 2004 to 2008 and chairs our Human Resources Committee. He is also a director of another U.S.-based public company. Mr. Taylor's extensive experience as an investment banker, entrepreneurial investor and Ball Board member make him well qualified to serve as a director.

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To Continue in Office Until the 2021 Annual Meeting (Class III)

### John A. Bryant

**Director since: 2018** 

**Age:** 52

Board Committees: Audit and Nominating/Corporate Governance

Other Public Company Boards: Director, Macy's Inc; Compass PLC

Mr. Bryant was an executive at Kellogg Company for 20 years and was its Chief Executive Officer from January 2011 to September 2017.

Specific qualifications, attributes, skills and experience: Mr. Bryant joined Kellogg Company in 1998 and held a variety of roles including chief financial officer; president, North America; president, international; and chief operating officer before becoming chief executive officer in January 2011. He retired as chairman of the board in March 2018 and chief executive officer in September 2017. In addition to his role on Ball's board, Bryant serves as a board member of Macy's Inc., and Compass PLC. He has also served as a trustee of the W.K. Kellogg Foundation Trust, and on the boards of directors of Catalyst and The Consumer Goods Forum. Mr. Bryant has extensive knowledge and expertise in accounting and financial matters, branded consumer products and consumer dynamics, crisis management, international markets, people management, manufacturing and strategy, and strategic planning. Mr. Bryant's extensive experience as a senior executive at a leading U.S.-based public company, including as its CEO for over seven years, make him well qualified to serve as a director.

Michael J. Cave

**Director since: 2014** 

**Age:** 58

**Board Committees:** Audit and Finance

Other Public Company Boards: Director, Esterline Technologies, Bellevue, Washington; Harley-Davidson, Inc., Milwaukee, Wisconsin; and Aircastle Limited, Stamford, Connecticut.

Mr. Cave was Senior Vice President, The Boeing Company, and President of Boeing Capital Corp. from 2010 to 2014, and served for many years in senior management positions at Boeing.

Specific qualifications, attributes, skills and experience: Mr. Cave served for 31 years in various managerial capacities for The Boeing Company. Most recently, Mr. Cave served as Senior Vice President and President of Boeing Capital Corp., a subsidiary of The Boeing Company, from 2010 to 2014. Prior to that, he served as Senior Vice President of Business Development and Strategy at The Boeing Company, as well as Vice President of Business Strategy & Marketing of Boeing Commercial Airplanes from 2006 until late 2009. Prior to that, Mr. Cave served as Vice President & General Manager of Boeing's Airplane Programs division and focused on the strategy, product development and business results associated with those products. From 2003 to 2006, Mr. Cave served as the Chief Financial Officer of Boeing's Commercial Airplanes division and held various other senior positions prior to 2003. In addition to his accounting and financial expertise, Mr. Cave has broad experience in marketing and informational systems. He also serves on the Board of Directors of Harley Davidson, Inc. (and as its non-executive Chairman), Aircastle Limited and Esterline Technologies. In 2004, Mr. Cave was honored with the Award for Executive Excellence by the Hispanic Engineer National Achievement Awards Corporation. His experience and qualifications make him well qualified to serve as a director.

### Pedro Henrique Mariani

**Director since: 2017** 

**Age:** 65

**Board Committee:** Finance

Other Company Boards: Member of the board, Banco Bocom BBM, a Brazilian financial institution and member of FEBRABAN (Brazilian Federation of Banks).

Specific qualifications, attributes, skills and experience: Mr. Mariani joined BBM Group in 1981, was elected to the executive committee of Banco BBM in 1983. He was appointed its chief executive officer in 1991. Currently, he is the chief executive officer and chairman of the board of directors at Banco Bocom BBM. Mr. Mariani was president of ANBID (Brazilian Association of Investment Banks) between 1996 and 2000, and was a member of the Brazilian Financial System Council from 1988 to 1996. From 1995 to 2015, Mr. Mariani was an ex officio member of the board of directors of Latapack-Ball Embalagens Limitada, which was a joint venture between Ball and its Brazilian partners that owned and operated a successful beverage can business in Brazil with annual revenues in excess of \$590 million in 2015, the year in which Ball acquired the equity interests of its partners. Mr. Mariani and his family have also held interests in packaging and other businesses in Brazil for many years.

Mr. Mariani has a bachelor's degree in economics from Pontifícia Universidade Católica do Rio de Janeiro PUC/RJ, Brazil, with specialization in Econometrics and Operational Research. Mr. Mariani's professional background, packaging industry and other business background, and banking experience, as well as his financial acumen and knowledge of South America make him well qualified to serve as a board member.

#### BOARD LEADERSHIP STRUCTURE AND RISK OVERSIGHT

In April 2013, John A. Hayes was named Chairman of the Board, having been elected a director in 2010. In 2011, prior to his election as Chairman, Mr. Hayes was named President and Chief Executive Officer ("CEO"). Mr. Hayes assumed the position of Chairman after more than 14 years with Ball, most recently serving as President and CEO and a member of the Board.

Our Board of Directors is currently composed of Mr. Hayes, as well as 10 other directors, all of whom are independent directors, except for Mr. Hayes and Mr. Mariani. The Board has four standing committees Audit, Nominating/Corporate Governance, Human Resources and Finance. Each of the committees, except for Finance, is composed solely of independent directors (the Finance Committee is primarily composed of independent directors), with each of the four committees, having an independent director serving as chairman. Mr. Solso has served as Lead Independent Director since April 2013.

Although the Corporation's Bylaws do not require that the roles of Chairman and CEO be combined, we believe our Corporation and its shareholders are well served by this traditional board leadership model. Having a single person lead the Corporation and the Board provides clear leadership, helps to maintain uniform management vision for the Corporation and the Board and provides efficiency. The Board believes that the CEO is the person best suited to serve as Chairman, because he is the person most familiar with the Corporation's businesses and the most capable of effectively identifying strategic priorities and opportunities and leading the Board in the discussion of the execution of the Corporation's strategy. Pursuant to SEC and New York Stock Exchange ("NYSE") rules, regularly scheduled executive sessions of nonmanagement directors are held. Executive sessions of independent directors are also held at least annually. Such meetings promote open discussion by nonmanagement and independent directors, enabling them to serve as a check on management, if necessary. The meetings of the independent directors are chaired by the Lead Independent Director, who is appointed by the Board.

In accordance with NYSE requirements, our Audit Committee is responsible for overseeing the risk management function of the Corporation. While the Audit Committee has primary responsibility for overseeing risk management, the entire Board is involved in overseeing risk management for the Corporation. Additionally, each Board committee considers the specific risks within its area of responsibility. Our Internal Audit Department has, for many years, analyzed various areas of risk to the Corporation and has provided risk assessment and analysis to our Audit Committee. In 2007, the Corporation established a comprehensive Enterprise Risk Management process which is now supervised by our Senior Vice President and Chief Financial Officer, whereby key corporate and divisional risks are systematically identified and assessed on a regular basis. The results of this ongoing risk assessment are reported to our Audit Committee and to our Board at least annually.

One of the responsibilities of our Board of Directors is to evaluate the effectiveness of the Board and make recommendations involving its organization and operation. The Board annually conducts a robust self-evaluation process that is discussed at the January meeting of the Directors, following which the Chairman holds detailed one-on-one meetings with each Director to discuss the evaluations and any other matters raised by the Directors. We recognize that different board leadership structures may be appropriate for different companies and at different times. We believe our current leadership structure, with Mr. Hayes serving as Chairman, President and CEO, a Board with a majority of independent directors, an independent chairman for each of our standing Board committees, and separate meetings of nonmanagement and independent directors, led by the Lead Independent Director, provides the most effective form of leadership for our Corporation at this time. We believe that our directors provide effective oversight of risk management through the Board's regular dialogue with Ball management, the Enterprise Risk Management process, annual Board and Committee self-evaluation, and assessment of specific risks within each Board committee's areas of responsibility.

#### **BOARD DIVERSITY**

Ball's Nominating/Corporate Governance Committee consistently applies the principles of diversity and inclusion that are among our core values, in its consideration of candidates for Board positions. In addition to considering characteristics such as business and professional experience, education and skills, the Committee utilizes a robust director candidate review process that considers a variety of other characteristics, such as race, gender and national origin, all leading to differences of viewpoint and other individual qualities that contribute to Board heterogeneity. This has resulted in a diverse group of talented and capable Board members, as described in more detail under "Director Nominees and Continuing Directors."

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To identify potential Board candidates, the Committee works with a globally-recognized consulting firm, providing particular guidelines and a matrix of specific characteristics that are used to assess Board candidates, which include characteristics of diversity. After a thorough review process by our consultant against the criteria that have been provided, the pool of qualified candidates is presented to the Committee. Selected candidates are further assessed and interviewed by the Committee, considering the values and needs of the Company more closely, including the need for a diverse Board.

Our Board embodies the principle of diversity. Over the past five years, the Corporation has added six new directors to the Board, each of whom has significantly enhanced the diversity of the Board of Directors of the Corporation, creating a stronger Board as a result. The Committee will continue to identify opportunities to strengthen the diversity of our Board when considering candidates in the future.

#### **SUSTAINABILITY**

Sustainability is a key part of our business strategy at Ball. By enhancing the unique sustainability credentials of our products along their life cycles, we position our metal beverage and aerosol containers as the most sustainable packaging choice and help our customers grow their businesses. Aluminum is an infinitely recyclable material. It also has the highest scrap value of all commonly used packaging substrates. These qualities make beverage and aerosol containers an increasingly attractive option for sustainability conscious consumers and brands who acknowledge that metal packaging is a true enabler of a circular economy in terms of economic value, recyclability, real recycling and the avoidance of down cycling. In 2017, Resource Recycling Systems recognized aluminum beverage cans as the most recycled beverage package in the world, with a global weighted average recycling rate for aluminum of 69 percent. This finding solidifies the aluminum can as the leader in real recycling, where the package is collected and then transformed into an item of equal value (product to product or material to material recycling). In comparison, only 43 percent of PET and 46 percent of glass bottles were collected for recycling, although not necessarily recycled.

In some of Ball's markets such as Brazil, China and several European countries, recycling rates for aluminum beverage cans are at or above 90 percent. The most recently available recycling rates for aluminum beverage cans are 97 percent in Brazil in 2017, 74 percent in Europe in 2015, and 49 percent in the U.S. in 2016.

We focus our sustainability efforts on product stewardship, operational excellence, talent management and community engagement. In our global operations, we work on continuous improvement of employee safety, energy and water efficiency, waste generation and air emissions.

Because metal recycling saves resources and uses significantly less energy than primary metal production, the biggest opportunity to further enhance the positive environmental attributes of metal packaging is to increase recycling rates. In markets where recycling rates are below where we believe they should be, we help establish and financially support packaging collection and recycling initiatives. These initiatives typically focus on collaborating with public and private partners to create effective collection and recycling systems, including education of consumers about the sustainability benefits of metal packaging.

#### **GOVERNANCE OF THE CORPORATION**

#### **Corporate Governance Guidelines**

The Board has established Corporate Governance Guidelines to comply with the relevant provisions of Section 303A of the NYSE Listed Company Manual (the "NYSE Listing Standards"). The Corporate Governance Guidelines are set forth on the Corporation's Website at www.ball.com/investors under "Corporate Governance." A copy may also be obtained upon request from the Corporation's Corporate Secretary.

#### Policies on Business Ethics and Conduct

Ball established a Corporate Compliance Committee in 1993, which now consists of a focal point in each operating division and which is chaired by a designated Compliance Officer. The Committee provides quarterly reports to management and to the Audit Committee. The Committee also publishes a code of business ethics, which is in the form of the Business Ethics Code of Conduct. The Board has adopted a separate additional business ethics statement referred to as the Ball Corporation Executive Officers and Directors Business Ethics Statement ("Executive Officers and Directors

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Ethics Statement") designed to establish principles requiring the highest level of ethical behavior toward achieving business success within the requirements of the law and the Corporation's policies and ethical standards. The Business Ethics Code of Conduct and the Executive Officers and Directors Ethics Statement are set forth on the Corporation's Website at www.ball.com/investors under "Corporate Governance" and then under "Highlights." Copies may also be obtained upon request from the Corporation's Corporate Secretary.

#### **Director Training**

All new directors receive orientation training soon after being elected to the Board. Continuing education programs are made available to directors including internal presentations, third-party presentations and externally offered programs. Four directors attended externally offered director training programs in 2018.

#### **Communications With Directors**

The Corporation has established means for shareholders or others to send communications to the Board. Persons interested in communicating with the Board, its individual directors or its committees may send communications in writing to the Corporate Secretary or the Chairman of the Board. The communication should be sent in care of the Corporate Secretary, Ball Corporation, by mail to P.O. Box 5000, Broomfield, Colorado 80038-5000 or facsimile transmission to 303-460-2691.

In accordance with the NYSE and SEC requirements, the Corporation has established additional means for interested parties to send communications to the Board and selected committees, which are described on the Corporation's Website at www.ball.com/investors under "Corporate Governance."

Shareholder proposals for inclusion in the Corporation's proxy materials will continue to be handled and must be communicated as disclosed in this Proxy Statement under "Shareholder Proposals for 2019 Annual Meeting."

#### Meetings of Nonmanagement and Independent Directors

The Board meets regularly and not less than four times per year. Nonmanagement directors meet as a separate group at each regularly scheduled Board of Directors meeting. Independent directors meet at least annually. Theodore M. Solso serves as Lead Independent Director.

#### **Director Independence Standards**

Pursuant to the NYSE Listing Standards, the Board has adopted a policy adhering to the director independence requirements of the NYSE in determining the independence of directors. These standards are described on the Corporation's Website at www.ball.com/investors under "Corporate Governance."

The Board has determined that a majority of the Board is independent. Based upon the NYSE independence standards, during 2018 each of the members of the Board was and currently is independent with the exception of Messrs. Hayes and Mariani.

#### **BOARD MEETINGS AND ANNUAL MEETING**

The members of the Board are expected to attend all meetings of the Board, relevant committee meetings and the Annual Meeting of Shareholders. The Board held five meetings during 2018. Every legacy director attended 80% or more of the aggregate of the total number of meetings of the Board and the total number of meetings held by all committees of the Board on which the director served. All directors at the time attended the 2018 Annual Meeting. Mr. Bryant attended all Board and applicable committee meetings since his respective appointments.

#### **BOARD COMMITTEES**

The Board has an Audit Committee, Nominating/Corporate Governance Committee, Human Resources Committee and Finance Committee.

#### Audit Committee

The primary purpose of the Audit Committee is to assist the Board in fulfilling its responsibilities to oversee management's conduct and the integrity of the Corporation's public financial reporting process, including the oversight of (1) accounting policies; (2) the system of internal accounting controls over financial reporting; (3) disclosure controls and procedures; (4) the performance of PricewaterhouseCoopers LLP as the independent registered public accounting firm of the Corporation (the "independent auditor"); (5) the Internal Audit Department; and (6) the Corporation's risk management. The Audit Committee is also responsible for engaging and evaluating the Corporation's independent auditor and its lead engagement partner, including the qualifications and independence of both; resolving any differences between management and the independent auditor regarding financial reporting; reviewing and preapproving all audit and non-audit fees and services provided by the independent auditor; and establishing procedures for the receipt, retention and treatment of complaints regarding accounting, internal accounting controls or auditing matters.

Members of the Audit Committee are Messrs. Alspaugh, Bryant (who joined the Committee in December 2018), Cave, Heinrich and Ms. Ross. The Board has determined that each member of the Audit Committee is independent and financially literate, has accounting or financial management expertise and is an Audit Committee financial expert under the NYSE Listing Standards and the SEC regulations. The Audit Committee met nine times during 2018.

The Report of the Audit Committee is set forth later in this Proxy Statement. The Committee has considered the non-audit services provided during 2018 and 2017 by the independent auditor as disclosed below and determined the services were compatible with maintaining the auditor's independence. The Committee believes the fees paid to the independent auditor in respect of the services were appropriate, necessary and cost-efficient in the management of the business of the Corporation and are compatible with maintaining the auditor's independence.

#### **Audit Fees and Services**

The following table represents fees for professional services rendered by PricewaterhouseCoopers LLP, the Corporation's independent auditor, for 2018 and 2017. Audit fees included the audit of the Corporation's annual Consolidated Financial Statements, reviews of quarterly reports and the auditor's report under the Sarbanes-Oxley Act of 2002, together with fees for statutory and subsidiary audits, SEC registration statements, comfort letter and consents. Audit-related services consisted principally of consultations related to the Corporation's acquisitions and divestitures, audits of employee benefit plans, audits of carve-out financial statements, and pending accounting pronouncements. Tax fees consisted principally of tax compliance matters related to tax audits, return preparation fees and fees for tax consultations.

	Fiscal 2018	Fiscal 2017
Audit Fees	\$ 10,654,000	\$ 10,610,000
Audit-Related Fees	\$ 1,648,000	\$ 481,000
Tax Fees	\$ 1,233,000	\$ 2,432,000
All Other Fees	\$ 18,000	\$ 29,000

The Audit Committee's Charter requires management to submit for preapproval all audit, audit-related and non-audit-related services to be performed by the independent auditor. Management and the independent auditor submit a report of fees for review and preapproval by the Committee on a quarterly basis. The Audit Committee requires management and the independent auditor to submit a report at least annually regarding audit, audit-related, tax and all other fees paid by the Corporation to the independent auditor for services rendered in the immediately preceding two fiscal years. The Committee considers whether the fees for non-audit and audit-related services are compatible with maintaining the

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auditor's independence and requires management and the independent auditor to confirm this as well. The Audit Committee preapproved 100% of all of the above-referenced fees paid in 2018 and 2017 for services that were provided by PricewaterhouseCoopers LLP.

A copy of the Audit Committee Charter is set forth on the Corporation's Website at www.ball.com/investors, under "Corporate Governance."

#### Nominating/Corporate Governance Committee

The Nominating/Corporate Governance Committee is responsible for assisting the Board in fulfilling its responsibility to identify qualified individuals to become Board members; recommending to the Board the selection of Board nominees for the next Annual Meeting of Shareholders; addressing the independence and effectiveness of the Board by advising and making recommendations on matters involving the organization and operation of the Board, Corporate Governance Guidelines and directorship practices; overseeing the evaluation of the Board and its committees; and reviewing and assessing the Corporation's sustainability activities and performance. The Nominating/Corporate Governance Committee utilizes the standards set forth below for considering director nominees.

Members of the Nominating/Corporate Governance Committee are Messrs. Bryant (who joined the Committee in December 2018), Taylor and Solso and Mses. Nelson and Ross. The Board has determined that the members of the Committee are independent under the NYSE Listing Standards. The Nominating/Corporate Governance Committee met four times during 2018.

The Board has established a process whereby nominees for the Board may be submitted by members of the Board, the CEO, shareholders and any other persons. The Committee considers these recommended candidates in light of criteria set forth below.

The Committee will seek candidates who meet at a minimum the following criteria: (1) have sufficient time to attend or otherwise be present at Board, relevant Board committee and Shareholders' meetings; (2) will subscribe to Ball Corporation's Corporate Governance Guidelines and the Executive Officers and Directors Ethics Statement; (3) demonstrate credentials and experience in a broad range of corporate matters; (4) have experience, qualifications, attributes and skills that would qualify them to serve as a director; (5) will subscribe to the finalized strategic and operating plans of the Corporation as approved by the Board from time to time; (6) are not affiliated with special interest groups that represent major causes or constituents; and (7) meet the criteria, if any, for being a director of the Corporation as set forth in the Indiana Business Corporation Law, the Articles of Incorporation and the Bylaws of the Corporation.

As further described in the Board Diversity section on pages 13-14, the Committee will apply the principles of diversity in consideration of candidates. The Committee utilizes third-party consultants to identify and screen candidates on a confidential basis for service on the Board. The Committee will also determine candidates' qualifications in light of the standards set by the Committee and by evaluating the qualifications of all candidates in an attempt to select the most qualified nominees suited to serve as a director while attempting to ensure that a majority of the Board is independent and, where needed, to meet the NYSE and SEC requirements for financial literacy, accounting or financial management expertise or audit committee financial expert status.

The Nominating/Corporate Governance Committee will consider candidates recommended by shareholders in accordance with the Corporation's Bylaws. Any such recommendation should be in writing and addressed to the Chair, Nominating/Corporate Governance Committee, in care of the Corporate Secretary, Ball Corporation, by mail to P.O. Box 5000, Broomfield, Colorado 80038-5000 or facsimile transmission to 303-460-2691.

The Nominating/Corporate Governance Committee received no recommendations for candidates as nominees for the Board from a security holder or group of security holders that beneficially owned more than 5% of the Corporation's voting common stock for at least one year as of the date of the recommendation.

A copy of the Nominating/Corporate Governance Committee Charter is set forth on the Corporation's Website at www.ball.com/investors under "Corporate Governance."

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#### **Human Resources Committee**

The primary purpose of the Human Resources Committee is to assist the Board in fulfilling its responsibilities related to the evaluation and compensation of the CEO and overseeing and approving the compensation of the other executive officers of the Corporation; approving the Corporation's stock and cash incentive compensation programs including awards to executive officers and the number of shares to be optioned and/or granted from time to time to employees of the Corporation; approving and receiving reports on major benefit plans, plan changes and determinations and discontinuations of benefit plans; discussing the performance evaluation system and succession planning system of the Corporation, including discussions with the CEO about the succession plan for the CEO; hiring experts, including executive compensation consultants, as deemed appropriate to advise the Committee; assessment of compensation-related risks; and authorizing the administration of compensation programs and the filing of required reports with federal, state and local governmental agencies.

Members of the Human Resources Committee are Messrs. Heinrich, Solso and Taylor, and Mses. Nelson and Niekamp. The Board has determined that the members of the Committee are independent under the NYSE Listing Standards. The Human Resources Committee met five times during 2018. A copy of the Human Resources Committee Charter is set forth on the Corporation's Website at www.ball.com/investors under "Corporate Governance."

#### Finance Committee

The Finance Committee assists the Board in fulfilling its responsibility to oversee management in the financing and related risk management of the Corporation, the status of the Corporation's retirement plans and insurance policies and the Corporation's policies relating to interest rates, commodity hedging and currency hedging. The Committee may hire experts as deemed appropriate to advise the Committee in the performance of its duties. The Committee reports to the Board concerning the financing of the Corporation and the performance of the Committee.

The members of the Finance Committee are Messrs. Alspaugh, Cave, and Mariani and Ms. Niekamp. The Committee met four times during 2018. A copy of the Finance Committee Charter is set forth on the Corporation's Website at www.ball.com/investors under "Corporate Governance."

# TRANSACTIONS WITH RELATED PERSONS, PROMOTERS AND CERTAIN CONTROL PERSONS

Ball Corporation has adopted a policy with respect to transactions with related persons requiring its executive officers and directors to comply with all SEC and NYSE requirements concerning transactions between the Corporation and "related persons," as defined in the applicable SEC and NYSE rules. One of our named executive officers, Daniel W. Fisher, shares a household with our senior director, transformation management office, whose 2018 compensation was in excess of \$120,000. To facilitate compliance with the related persons policy, the Board adopted procedures for the review, approval or ratification of any transaction required to be reported under the applicable rules. The policy provides that each executive officer and director will promptly report to the Chairman of the Board any transaction with the Corporation undertaken or contemplated by such officer or director, by any beneficial owner of 5% or more of the Corporation's voting securities or by any immediate family member. The Chairman of the Board will refer any transaction to the General Counsel for review and recommendation. Upon receipt of such review and recommendation, the matter will be brought before the Nominating/Corporate Governance Committee to consider whether the transaction in question should be approved, ratified, suspended, revoked or terminated. This policy for transactions with related persons is stated in writing and is part of the Ball Corporation Executive Officers and Directors Ethics Statement. The written form of the policy can be found on the Corporation's Website, as indicated in the section "Policies on Business Ethics and Conduct" on page 15 herein.

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#### EXECUTIVE COMPENSATION DISCUSSION AND ANALYSIS

This Compensation Discussion and Analysis ("CD&A") portion of the proxy statement describes Ball Corporation's business strategy, the strong alignment of our pay-for-performance executive compensation programs with, both the business strategy and shareholder interests, and the shareholder listening tour conducted following the 2018 Say-on-Pay vote. The CD&A also provides the required compensation disclosure for 2018 for the Corporation's named executive officers.

#### **EXECUTIVE SUMMARY**

Ball Corporation is a leading global manufacturer of aluminum packaging, primarily for beverage, personal care and household products, and is a provider of aerospace technologies, largely for the United States government. The corporation continues to execute its long-term Drive for 10 vision of maximizing value in its existing businesses, expanding into new products and capabilities, aligning with the right customers and markets, broadening its geographic reach, and leveraging its know-how and technological expertise to provide a competitive advantage, as well as by deploying capital into growth investments while also divesting inefficient capital. Our business strategy is focused on: making beverage cans the most sustainable package in the supply chain to provide solutions for our customers to the world's plastic pollution crisis while furthering business growth; delivering the financial projections, business cost savings and industry leadership as a result of the Rexam acquisition; effectively executing in our core businesses to best serve our customers; continuously improving and optimizing operations and asset utilization; maximizing the Economic Value Added ("EVA®") returns of capital investments and innovations; and continuously developing our talent network, including a focus on workforce engagement, diversity and inclusion. Throughout, prudent capital allocation and EVA® discipline always underpin active management of our businesses with the ultimate goal of maximizing shareholder value.

During 2018, strong global demand for aluminum beverage and aerosol packaging products, growth in Ball's aerospace business, and continued long-term focus on earnings and cash flow allowed us to return approximately \$850 million to shareholders. In addition, year-over-year EVA® growth in 2018 generated on the corporation's \$10 billion of average invested capital led to an annual total shareholder return of 22.7%. The chart below summarizes certain key financial results for fiscal year 2018 compared to fiscal year 2017\*:

	2018*	2017*	% Change
Revenue (net sales)	\$11.6 billion	\$11.0 billion	5.5%
Net Earnings (comparable basis)	\$775.0 million	\$728.0 million	6.5%
Free Cash Flow**	\$750.0 million	\$922.0 million	(18.7)%
Capital Expenditures	\$816.0 million	\$556.0 million	46.8%
Net Debt	\$6.0 billion	\$6.5 billion	(7.7)%
EVA® Generated (above 9% after-tax)	\$241.5 million	\$240.4 million	0.5%
Closing Stock Price on December 31	\$45.98	\$37.85	21.5%
Diluted Earnings Per Share (comparable basis)	\$2.20	\$2.04	7.8%

\*

Certain of these financial measures are on a non-U.S. GAAP basis and should be considered in connection with the Consolidated Financial Statements contained within Item 8 of the 2018 Annual Report on Form 10-K (the "Annual Report"). Non-U.S. GAAP measures should not be considered in isolation and should not be considered superior to, or a substitute for, financial measures calculated in accordance with U.S. GAAP. A reconciliation of non-GAAP measures to U.S. GAAP is available in Items 6 and 7 of the Annual Report. Share-based numbers within the table have been adjusted for the 2-for-1 stock split in 2017.

\*\*

Free cash flow defined as cash from operations less capital expenditures. The years referenced above were impacted by a higher year-over-year level of capital expenditures to complete the 4-line Goodyear, Arizona and 2-line Cabanillas, Spain beverage manufacturing facilities, additional investments in specialty beverage can production and the sizeable expansion of our aerospace infrastructure.

During 2018, the corporation continued to positively focus on its culture and employee engagement. In an all-employee engagement survey, the corporation achieved a sustainable employee engagement rate of 83%, significantly higher than manufacturing and aerospace peers, placing Ball near high performance companies in several categories, and exceeding high performance benchmarks in the areas of community and sustainability. In addition, Ball was named by *Forbes* as its #1 Employer for Diversity in early 2019. The dedication, clear focus and hard work of our employees, and our recognizing

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the importance of knowing who we are, where we are going and what is important, has positioned Ball Corporation to drive long-term value for all stakeholders in 2019 and beyond.

Ball's EVA® Focused Business Strategy Drove Key Capital Decisions in 2018 Ball Corporation's vision for the future relies upon its long-held EVA® discipline. All lines of business and strategic initiatives are consistently measured through an EVA® lens. EVA® by simple definition is sales less operating costs ("NOPAT" or net operating profit after-tax) less a cost of capital charge. Ball Corporation has, for more than 25 years, sought to increase total EVA® generated year-on-year so as to deliver sustained shareholder value creation. Requiring each business to earn returns higher than its cost of capital drives managers to make the best long-term decisions for our stakeholders, by intelligently cutting costs through lean initiatives, implementing process efficiencies, undertaking focused outsourcing efforts, investing in innovation, technology and infrastructure capital to drive profitable growth, and turning working capital faster and/or reducing working capital and assets within marginal or underperforming businesses.

During 2018, some of the company actions to enhance long-term EVA® included:

Completing the construction of state-of-the art specialty beverage manufacturing facilities in the United States and Spain,

Installing specialty beverage can lines in Argentina, Chile, Mexico, Serbia, Switzerland, and Texas,

Investing to expand our aerospace infrastructure in Colorado to support over \$2.2 billion of contracted backlog and 900 new employees,

Rationalizing five high-cost, less efficient beverage can facilities in the United States, Europe and Brazil,

Selling our U.S. steel food and steel aerosol packaging businesses into a 49 percent owned joint venture resulting in \$600 million in cash proceeds to further reduce our leverage and return value to shareholders,

Announcing the sale of our beverage can manufacturing assets in China to an existing Chinese company, and

Launching our biennial sustainability report and setting an enhanced greenhouse gas emission reduction target of 27 percent by 2030, compared to a 2017 baseline.

Although EVA® dollars generated in 2018 were relatively flat as compared to 2017, the sale of the underperforming businesses and the completion of the significant capital and other projects noted above will generate EVA® dollar growth for our shareholders over a multi-year period.

Ball's EVA® Disciplined Performance Continues to Deliver for Shareholders As a result of ongoing execution of our EVA® focused strategy, Ball's stock price closed 2018 at \$45.98, an increase of 21.5% over the prior year. Also during 2018, the Corporation paid quarterly cash dividends of 10 cents per share, providing annual dividends of \$137 million, and completed \$711 million of net repurchases of our common stock. Including reinvested dividends, Ball generated a total return of 22.7% for the same period, significantly above the (20.2%) return for the Dow Jones Containers and Packaging Index and the (6.2%) return for the S&P 500. Since the end of 2015, Ball's total return is 29.8% as compared to 8.5% for the Dow Jones Containers and Packaging Index and 22.6% for the S&P 500. These results are a continuation of the performance delivered over the past number of years and provide a firm foundation for further growth as we complete our 3½-year synergy capture plans related to the 2016 Rexam PLC acquisition.

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As demonstrated in the charts below, Ball continues to deliver strong, long-term shareholder returns.

Total Shareholder Return (1)

(1) Change in Ball stock price plus dividends paid, assuming reinvestment of all dividends paid.

To demonstrate the relative strength of Ball's performance in the market, the graph below compares the cumulative ten-year total return to holders of Ball Corporation's common stock with the cumulative total returns of the S&P 500 Index and the Dow Jones Containers and Packaging Index, tracking the performance of a \$100 investment in our common stock (with the reinvestment of all dividends) and in each of the indexes from December 31, 2008, to December 31, 2018.

To illustrate the connection between EVA® and shareholder value, the chart below summarizes a 20-year 93% historical correlation of EVA® dollar returns and share price growth. The chart also shows Ball's demonstrated ability to generate significant EVA® returns, while significantly expanding its invested capital base, which has increased by approximately \$8 billion since 1998. Through its continued and disciplined use of EVA® as the lens for strategic decisions, Ball continues to efficiently deploy capital and generate significant shareholder value.

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Additionally, with the completion in 2018 of the pay down of debt incurred to acquire Rexam PLC, the Corporation has reached its target leverage ahead of schedule. Going forward, our strong free cash flow and solid balance sheet provide the flexibility to continue to invest in our packaging and aerospace businesses and to commercialize the sustainability benefits of our metal packaging businesses, while also returning a significant amount of capital to shareholders via share buybacks and dividends. Ball will continue its long-standing share repurchase program and by mid-2021 expects to have acquired all shares that were newly issued to complete the Rexam transaction, and will result in the acquisition of approximately 18% of diluted shares outstanding as at the end of 2018.

Ball Aligns Compensation with Business Strategy and Shareholder Interests Ball Corporation is committed to its pay-for-performance and management-as-owners compensation philosophy, which aligns compensation with our business strategy and shareholder value creation. This is illustrated through use of short-term and long-term incentive programs that focus on continuous EVA® dollar growth, TSR, ROAIC and absolute stock price growth.

In those incentive programs that have EVA® growth-based performance targets, Ball's commitment to shareholder value creation is demonstrated through:

**EVA® Hurdle Rate Higher Than WACC:** Ball uses a formula that applies a minimum hurdle rate of 9 percent after-tax when determining EVA® dollars generated, although our estimated weighted average cost of capital ("WACC") is approximately 6 percent. Requiring a hurdle rate above the WACC provides a level of returns to shareholders before the incentive plans begin to reward our employees. Said another way, shareholder value creation is realized when returns are greater than the approximately 6% WACC, whereas the basis for compensation is EVA® generated utilizing the higher 9% hurdle rate.

<u>Risk-Adjusted EVA® Hurdle Rates:</u> While 9 percent after tax is the standard minimum hurdle rate generally used by Ball in its calculation of EVA® dollars generated, we require hurdle rates higher than 9 percent for higher-risk regions, emerging markets or new technologies.

Formulaic EVA® Target Setting: The Corporation follows a best practice approach to short-term incentive goal-setting by using a consistent, objective, formulaic methodology that continuously focuses on EVA® dollar growth. This process is core to EVA® mechanics and the same formula has been used by Ball for more than 25 years. Ball finds that this methodology removes the subjectivity that is sometimes found in other goal-setting methods, avoids unnecessary internal budget negotiations, requires consistent incremental value creation, allows for transparency with employees and shareholders, and enables direct employee engagement in achieving desired results that are aligned with shareholder interests. More information on this formulaic approach to Ball's short-term incentive goal-setting can be found in the Annual Incentive section of this CD&A.

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Beyond its programs that are focused on EVA®, Ball further ensures pay-for-performance alignment with shareholder value generation through:

Additional long-term incentive programs that utilize value-added financial performance metrics other than EVA® specifically, ROAIC, TSR and absolute stock price growth creating accountability for both the efficient deployment of capital, strong earnings generation and stock price performance.

A management-as-owners culture that builds a management team with meaningful ownership in Ball. Executives are closely aligned to shareholder interests through established ownership expectations, equity-based long-term incentives and specialized opportunities that encourage individuals to make meaningful investments in Ball Corporation common stock.

Favorable Shareholder Engagement Regarding the 2018 Sav-on-Pay Vote The annual proxy statement and Say-on-Pay voting process provides an additional opportunity for the corporation to receive comprehensive feedback from shareholders. Each year, Ball leverages this opportunity to engage its institutional investors' stewardship committees to discuss the company's business performance, board composition, pay practices and sustainability (or ESG) initiatives. Ball averaged 95% shareholder support of its advisory Say-on-Pay proposal over the last five years. However, during 2018, shareholder support declined to 68.7% as a result of a proxy advisory group's recommendation against our pay recommendation. In response to initial feedback on its 2018 proxy statement disclosure, the Corporation publicly disclosed specific financial targets related to a one-time Rexam-related special acquisition incentive plan and an EVA® tutorial to assist shareholders and advisory service providers in their evaluation of the Corporation's consistent, objective, formulaic and well-established EVA® focused short-term incentive program. In addition, the Corporation conducted outreach with over 90% of its institutional shareholders and embarked on a shareholder listening tour, directly meeting with shareholders representing nearly 50% of outstanding shares. During these meetings, management, board members and shareholders discussed Ball's pay practices, long-term use of EVA®, board composition, board skills matrix, employee engagement, progress on diversity and inclusion initiatives and sustainability leadership. Throughout these meetings, shareholders indicated their strong support of the Corporation's use of EVA® in its compensation philosophy and pay practices, and supported its use of the current formulaic target setting in such programs. Further, they favorably responded to the Corporation's long-term strategy, including its position in sustainability and diversity leadership, its successful integration of the 2016 Rexam acquisition, and its ability to produce consistent EVA® and shareholder returns. As a result of this clear shareholder feedback and the Corporation's continued solid financial performance, our board of directors, based upon the recommendation of our compensation committee, unanimously recommended to retain our existing executive compensation program and its pay-for-performance linkage, and continued strong alignment with shareholder value creation.

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Company Compensation Plans Demonstrate Pay-for-Performance and Management-as-Owners Philosophy The major compensation elements of Ball's pay-for-performance philosophy are shown in the table below, with the page number in the CD&A that details the specifics of each of these components:

Compensation Element	Basis for Performance Measurement	Alignment with Principle of Pay-for-Performance	Page
Short-Term Annual Cash Compo	ensation		
Base Salary	Individual performance and contribution based on primary duties and responsibilities	Competitive compensation element required to recruit and retain top executive talent; pay for primary duties and responsibilities	34
Economic Value Added ("EVA®") Annual Incentive Plan	EVA® Growth (net operating profit after-tax, less a cost of capital charge)	Measures the increase in actual economic value generated by the business	35
Long-Term Incentives (Cash)			
Long-Term Cash Incentive Plan ("LTCIP")	ROAIC	Rewards ROAIC performance above a target rate set above Ball's WACC and shareholder returns that outperform the market	36
	Relative TSR vs. S&P 500 subset		
Long-Term Incentives (Equity)			
Stock Options	Stock Price Appreciation	Rewards absolute stock price growth over time	38
Performance Contingent Restricted Stock Units ("PC-RSUs")	Absolute EVA® Dollars Growth	Builds executive ownership with stock unit awards that vest contingent upon the achievement of absolute EVA® dollar growth relative to compound growth rate targets over a 3-year period	39
	Stock Price		
Restricted Stock/RSUs	Stock Price	Granted from time-to-time, generally in connection with the promotion or recruitment of individuals to facilitate ownership and retention	39
Deposit Share Program ("DSP")	Stock Price	Promotes an employees-as-owners culture by making available a deposit share opportunity, but only in exchange for the recipient voluntarily investing in and holding shares of Company stock	39

Composition of Ball's NEOs in 2018 This year's NEOs are shown below:

## **Officers** Title

John A. Hayes President and CEO since 2011, elected Chairman in 2013 Scott C. Morrison SVP and CFO since 2010

Daniel W. Fisher SVP and COO, Global Beverage Packaging since December 2016
Charles E. Baker VP and General Counsel since 2004, elected Corporate Secretary in 2011

Lisa A. Pauley SVP, Human Resources and Administration since 2011

## **Former Officer** Title

James N. Peterson Former SVP, COO Food and Aerosol Packaging; separated due to divestiture on July 31, 2018

Mr. Peterson separated from the company in July 2018 to serve as CEO of the joint venture company established when the Corporation sold the majority stake of its U.S. steel food and steel aerosol business. Although he was not an officer of the

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Corporation on December 31, 2018, his 2018 compensation requires his inclusion as a NEO in this CD&A and in the applicable compensation tables that follow. In connection with the transaction with the joint venture partner, Mr. Peterson was provided a bonus incentive, which was payable to him by the company upon the successful closing of the transaction and predicated upon his commitment to lead the joint venture, with an additional requirement that he invest nearly all of such bonus into equity of the new joint venture company, which he has done. Other than this bonus, Mr. Peterson received no severance or other special compensation treatment upon his termination of employment from the Corporation, and was subject to all standard plans and policies.

NEO Compensation has a Strong Pay-for-Performance Linkage Consistent with our pay-for-performance, management-as-owners philosophy described previously, the majority of the target total compensation for our executives is variable based on performance, which constitutes pay at risk. The CEO is eligible to participate in the same executive programs as the other NEOs; however, a larger portion of the CEO's target total compensation is at risk. The following charts represent the mix of target total compensation awarded to Ball's CEO and other NEOs in 2018. As illustrated, 88% of the target total compensation awarded to the CEO and 75% awarded to other NEOs in 2018 was based on elements that are at risk and may vary from year to year depending on business performance. This is generally consistent with competitive market data, which shows that CEOs have 87% and all other NEOs have 73% of their target total compensation based on elements that are at risk. Furthermore, 70% of the CEO's and 55% of the other NEOs' target total compensation was based on long-term performance. Again, this is consistent with competitive market data, which shows that CEOs have 69% and all other NEOs have 52% of their target total compensation based on long-term performance. This emphasis on longer term compensation, through performance based long-term cash and stock awards, ensures a strong continued alignment between Ball's executive ownership and shareholder value creation objectives.

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Company Compensation Plans are Closely Linked to Business Performance Ball's fiscal 2018 financial results and the resulting EVA® improvement were directly linked to the pay outcome of our annual short-term incentive plan, since the payout factor is based on the amount of profits generated, in excess of both operating and capital costs, resulting in EVA® in excess of targets, as shown below:

**Compensation Element** 

2018 Performance Achievement

2018 Pay Outcome

#### **Annual Cash Compensation**

Economic Value Added ("EVA®") Annual Incentive

For Ball's Consolidated Plan, the actual EVA® generated in excess of Ball's internal 9% after-tax hurdle rate for fiscal year 2018 of \$241.5 million exceeded our \$213.3 million EVA® incentive plan target by \$28.2 million. The actual EVA® generated in the Global Beverage Packaging and Food and Aerosol Packaging businesses also exceeded their EVA® incentive plan targets.

Payout was at 132% of target for all NEOs, except Mr. Peterson, whose payout was 122% of target and prorated for his mid-year termination.

Likewise, our fiscal year 2018 results reflect a continuation of the successful execution of our business strategy and strong performance in prior years; therefore, pay realized by our NEOs from long-term incentive performance periods completed at 2018 year-end reflects our commitment to improved financial performance and stock price growth, as shown below:

**Compensation Element** 

2018 Performance Achievement

2018 Pay Outcome

#### **Long-Term Incentives (Equity)**

Performance-Contingent RSUs ("PC-RSUs") 2016-2018 Period

Actual EVA® generated was \$241.5 million compared to the target of \$203.2 million. With absolute EVA® dollars growing at greater than an 8% compound annual growth rate over the 3-year performance period, a maximum performance result was achieved.

PC-RSUs granted in 2016 vested for all NEOs, except for Mr. Peterson, on January 31, 2019, at amounts that were 200% of target, based on the actual EVA® growth relative to target.

Mr. Peterson's award was forfeited upon his termination.

#### **Long-Term Incentives (Cash)**

Long-Term Cash Incentive Plan ("LTCIP") 2016-2018 Period

Actual 3-year average ROAIC of 11.4% exceeded the target of 9.0% and exceeded maximum of 11.0%.

Relative TSR versus the S&P 500 subset was at the 45th percentile, which is just below the target of the 50th percentile.

Based on the blended ROAIC and TSR performance relative to targets, all of our NEOs, except for Mr. Peterson, received LTCIP payout equal to 130% of target. Mr. Peterson's award was forfeited upon his termination.

**NEO Target Compensation Awarded in 2018** After review of competitive market data based on both General Industry and Peer Group, Ball's financial and operational performance, executive compensation consultant and CEO recommendations, tally sheet analysis, executive individual performance, and internal pay comparisons, the Committee authorized the following target total compensation elements for the CEO and other NEOs:

Base salary based on analysis of external market data and the Company's pay philosophy;

Continued utilization of the short-term annual incentive EVA® plan;

Continued utilization of LTCIP awards. As outlined previously, the performance measures and degree of vesting for the 2018-2020 LTCIP awards is based on ROAIC performance above a target rate set above Ball's WACC and shareholder returns that outperform the market. LTCIP awards for 2018-2020 have a potential outcome to executives of 0% to 200%; and

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Continued utilization of PC-RSU awards. As outlined above, the performance measure and degree of vesting for the 2018-2020 PC-RSU awards is based on a future target value of absolute EVA® dollars generated in excess of Ball's internal 9% after-tax hurdle rate as the capital charge, relative to compound growth rate targets achieved over a three-year period. PC-RSU awards for 2018-2020 have a potential outcome to executives of 0% to 200%.

Stock Option awards as a replacement for Stock-Settled Stock Appreciation Rights ("SARs") awards beginning in 2018. As outlined previously, Stock Options, similar to SARs, reward absolute stock price growth over time.

Ball is Committed to Shareholder-Oriented Corporate Governance Our governance process ensures that the executive compensation program is appropriately maintained and updated to always meet a standard of excellence in pay-for-performance alignment. Specifically, a number of practices and policies are in place to promote the continuous improvement and accountability of our executive compensation program:

A Human Resources Committee of the Board of Directors (the "Committee") composed entirely of directors who meet the NYSE independence standards;

An independent executive compensation consultant, engaged by and reporting directly to the Committee;

A review of total compensation via tally sheets;

External benchmarking of compensation levels and incentive design practices;

Dividend equivalents for stock awards which accrue during the vesting and/or performance periods and are paid only if vesting terms and/or performance measures are achieved;

Nominal perquisites that are not grossed-up for taxes;

Ongoing assessment of the relationship between risk and compensation programs;

Executive stock ownership guidelines for executives and directors, which have been attained by all, with the exception of Ms. Ross and Mr. Bryant, who joined the Board in October 2017 and September 2018, respectively, and are in the process of attaining shares within the required period;

An anti-hedging policy for our executives and directors;

A shareholder-approved recoupment or "clawback" provision for cash incentive and stock compensation, which in the case of fraud or intentional misconduct by any executive at a level of vice president or above, may result in full reimbursement to Ball of any incentive compensation or cancellation of any outstanding awards to the executive; and

Change-in-control agreements with multiples that do not exceed two times pay and that require a termination of employment following a change in control ("double trigger") before severance benefits are due. Excise tax gross-ups have been eliminated for any new change-in-control agreements entered into after January 1, 2010.

In summary, the Committee is confident that our executive compensation program, along with our management-as-owners culture and our pay-for-performance philosophy, have directly contributed to the successful performance of the business and resulted in an executive team closely aligned with shareholders.

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#### COMPENSATION OBJECTIVES AND PHILOSOPHY

The primary objective of the Corporation's executive compensation program is to attract and retain exceptional leaders and enable them to behave like an owner one of our key business values. When setting executive compensation, the Corporation applies a consistent approach for all executive officers and intends that the combination of compensation elements closely aligns the executives' financial interests with those of the shareholders. The program is mainly designed to:

Attract, motivate and retain a highly capable and performance-focused executive team;

Promote a culture of management owners whose financial interests are aligned with those of the Corporation's shareholders;

Pay-for-performance, such that total compensation reflects the individual performance of executives and the absolute and relative performance of the Corporation; and

Efficiently manage the potential stock dilution, cash flow, tax and reported earnings implications of executive compensation, consistent with the other objectives of the program.

Target total compensation is composed of base salary, annual EVA® incentive compensation and long-term incentive compensation in the form of both cash and equity. In support of the Corporation's emphasis on significant ownership by key executives, the Corporation delivers long-term incentive opportunities that encourage ownership. Generally, the amount of compensation realized or potentially realizable does not directly impact the level at which future pay opportunities are set. However, when granting equity awards, the Committee reviews and considers both individual performance and the number of outstanding and previously granted equity awards.

In addition to promoting share ownership, the Corporation's executive compensation objectives and philosophy focus on rewarding performance. This means that shareholder returns along with corporate performance, both short-term and long-term, comprise the largest portion of executive pay.

# ROLE OF THE HUMAN RESOURCES COMMITTEE AND EXECUTIVE COMPENSATION CONSULTANT

The Committee oversees the administration of the executive compensation program and determines the compensation of the executive officers of the Corporation. The Committee is solely composed of nonmanagement directors, all of whom meet the independence requirements of the NYSE. Furthermore, the Committee has retained an independent consultant (the "Consultant") to assist in fulfilling its responsibilities. The Consultant is employed by Pay Governance, LLC, and is engaged by and reports directly to the Committee. Specifically, the Consultant's role is to develop recommendations for the Committee related to all aspects of the executive compensation program and the Consultant works with management to obtain information necessary to develop the recommendations. The Committee assessed Pay Governance's independence in 2018, as required under NYSE listing rules. Based on this review, we do not believe that any conflict of interest exists with the work performed by Pay Governance and consider them to be independent.

#### MARKET REFERENCE POINTS AND PEER GROUPS

When benchmarking compensation to the competitive market, we use two market reference points for our executive officers. This two-pronged approach provides a spectrum of relevant information on executive compensation levels, practices and trends in the marketplace. The Committee does not target pay to a specific market benchmark but rather considers the range of data presented along with tenure, company performance and individual performance when setting pay for NEOs. The market reference points provided to the Committee typically consist of "General Industry" and "Peer Group" market data.

"General Industry" market data is presented for all NEOs and reflects the broad talent market in which we compete. The critical skills required by the Corporation's management team have historically been found both inside and outside of the containers and packaging industry, and as such, the Committee believes it is appropriate to focus on General Industry market levels as the primary market reference point for evaluating the competitiveness of our executive compensation

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Alcoa Corporation

Avery Dennison Corporation

Campbell Soup Company

program. These data are size-adjusted to reflect the relative size of the Corporation or the relevant business unit for the executive. Size-adjusting the data ensures that market levels are being developed for like roles within businesses of similar size and scope. Data for the General Industry are collected from multiple proprietary survey sources published by leading market data providers.

"Peer Group" market data are reviewed for the CEO and CFO and is composed of companies within the containers and packaging, food, household durable and nondurable goods, and manufacturing industries. The Committee uses the Peer Group data as a transparent reference point for assessing pay levels across similarly-situated CEOs and CFOs. In addition to pay levels, the Committee reviews tenure and performance data across the Peer Group. Data for the Peer Group are collected from publicly disclosed data contained in SEC filings.

In developing the Peer Group, the Consultant used objective, quantitative financial and industry criteria, as well as qualitative criteria regarding the nature of our business operations. Specifically, the Consultant used the following principles and criteria in identifying the Peer Group companies:

Design Principle	Criteria
Quantitative financial criteria to ensure organizations are comparable in terms of size and structure	Revenue between an approximate range of 0.4x to 2.5x Ball's revenues
	Market capitalization between 0.25x to 5.0x Ball's market capitalization (used as a secondary reference)
	Ratio of market capitalization to revenue generally between 0.5x and 2.0x
	Positive operating margins generally ranging from 5% to 20%
Qualitative criteria regarding appropriate industry, business types and organizational complexity	Ball's direct peers in the containers and packaging industry
	Nondurable consumer product companies with some or all of the following characteristics: containers and packaging are a critical element of the final product, there is a substantial business focus on meeting annual performance expectations, and the individual consumer represents the ultimate purchaser of the product
For 2019, our Dage Crown included the	Broader manufacturing companies within the capital goods, chemical manufacturing, paper products and metals industries
For 2018, our Peer Group included the co	ompanies below.

Eastman Chemical Company

General Mills Inc.

Kellogg Company

PPG Industries, Inc.

Sealed Air Corporation

The Sherwin-Williams Company

ConAgra Brands, Inc.

Nucor Corporation

United States Steel Corp.

Crown Holdings Inc.

Owens-Illinois, Inc.

WestRock Company

In the third quarter of 2018, the Committee approved adjustments to the Peer Group to better reflect the Company's industry and product focus. Specific changes included the removal of Kellogg Company and the addition of International Paper Company, Molson Coors Brewing Company and Berry Global Group, Inc. This amended Peer Group will be used to inform on 2019 pay decisions.

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The chart below illustrates the Corporation's relative positioning compared to the 2018 Peer Group on relevant financial metrics.

Ball Market Capitalization, Revenue and Net Income as Compared to the Peer Group

Note: Financial statistics shown above in \$M, are on a U.S.-GAAP, as-reported basis and were provided by the Consultant and obtained from the S&P's Capital IQ database.

- \* Market Cap is as of December 31, 2017.
- \*\* Revenue and Net Income are as reported for FY 2017.

### PROCESS FOR DETERMINING EXECUTIVE COMPENSATION

The Committee reviews and adjusts executive target total compensation levels, including long-term incentive levels in January of each year.

The Corporation begins the annual process by reviewing each executive officer's target total compensation in relation to the 50th percentile of the market reference points, e.g., General Industry and/or Peer Group. The data is gathered by the Consultant and presented to the Corporation and the Committee in detailed reports providing a comparative analysis of our executive officer compensation to the market data. The Consultant collaborates with the Corporation's Executive Compensation Department when preparing such reports.

Additionally, the Consultant creates tally sheets for each executive outlining each executive's annual target and actual pay in relation to competitive market information as well as total accumulated pay under various corporate performance scenarios, both recent and projected. The tally sheets are used to analyze and determine executive officer pay recommendations and understand the potential realizable compensation under various performance scenarios. The Consultant also prepares for the Committee an independent review and recommendation of the CEO's compensation. In its deliberations, the Committee meets with the CEO and other members of senior management, as appropriate, to

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discuss the application of the competitive benchmarking (pay and performance) relative to the unique structure and needs of the Corporation.

The CEO's target total compensation package is set by the Committee during an executive session based on the Committee's review of the recommendation prepared by the Consultant, peer and competitive information, including their assessment of the CEO's relative tenure and associated individual performance, the financial and operating performance of the Corporation, and appropriate business judgment.

A recommendation for the target total compensation of the Corporation's other executive officers, including the CFO and other NEOs, is made by the CEO after reviewing the executive's and the Corporation's business performance in conjunction with the executive's responsibility and experience when compared to the competitive market information prepared by the Consultant. The compensation package for the other executive officers is established by the Committee taking into consideration the recommendation of the CEO, the executive officer's individual job responsibilities, experience and overall performance, along with appropriate business judgment.

The Committee may also adjust an executive's compensation level during the year as a result of a promotion. Such adjustments take into consideration competitive market data and a recommendation provided by the Consultant, as well as the recommendation of the CEO, which takes into account the additional responsibilities assigned and overall experience and performance of the executive.

#### ELEMENTS OF BALL'S EXECUTIVE COMPENSATION PROGRAM AND 2018 PERFORMANCE

The primary elements of the Corporation's executive compensation program are designed to be consistent with the compensation objectives described previously. The elements are outlined in the following table. The purpose of each element is also provided to demonstrate how each fits with the overall compensation objectives, specifically, stock ownership and pay-for-performance.

Component	Element	Purpose	Performance Measures	2018 Performance Outcome
Base Compensation Current Year	Annual Base Salary	Fixed element of pay based on an individual's primary duties and responsibilities.	Individual performance and contribution based on primary duties and responsibilities.	All NEOs received base pay increases, which included increases for certain NEOs to better align their total compensation within market, as applicable.
Annual Incentive Performance Based Cash	Annual EVA® Incentive Compensation Plan	Designed to reward achievement of specified annual corporate and/or operating unit financial goals pursuant to EVA® principles.	Actual 2018 EVA® based on the amount of corporate net operating profit after-tax, less a charge for capital employed in the business based on the Corporation's internal 9% after-tax internal hurdle rate, as compared to the 2018 EVA® incentive plan target.	Resulted in an award of 132% of target for all NEOs except Mr. Peterson, who received an award of 122% of target prorated for his mid-year termination (as his target is based on a combination of his respective operating unit's financial and EVA® goals and the Corporation's consolidated plan).

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Component	Element	Purpose	Performance Measures	2018 Performance Outcome
Long-Term Incentive Performance Based Cash	Long-Term Cash Incentive Plan	Designed to promote long-term creation of shareholder value in relative terms (TSR performance versus a subset of companies in the S&P 500) and absolute terms (ROAIC) and provide an executive retention incentive.	50% based on TSR over 3 years relative to a subset of S&P 500 companies and 50% based on ROAIC over 3 years, as compared to targets.	The 2016-2018 period resulted in an award payment of 130% of target for all NEOs, except Mr. Peterson (who forfeited his award upon his termination), based on just below-target performance for relative TSR (45th percentile) and above-target ROAIC performance (11.4%).
Long-Term Incentive Performance Based Equity	Stock Options	Designed to promote share ownership and long-term performance resulting in the creation of shareholder value.	Stock price appreciation relative to the grant date stock price (exercise price) of the stock options.	Stock price performance ending December 31, 2018, excluding reinvestment of dividends:
	Restricted Stock/RSUs	Designed to promote share ownership, provide a retention incentive and provide long-term incentive for the creation of shareholder value.	Stock price appreciation.	Ball vs. S&P 500 1-year: 21.5% vs. (6.2%). Ball vs. S&P 500 3-year: 26.4% vs. 22.7%.
	Performance-Contingent RSUs	Designed to promote share ownership through the achievement of absolute EVA® dollar growth relative to compound growth rate targets over a 3-year period.	Actual absolute EVA® dollars, equal to or exceeding a future estimated absolute EVA® dollar target.	For all NEOs, except Mr. Peterson (who forfeited his award upon his termination), the 2016-2018 period resulted in vesting PC-RSU award on January 31, 2019, based on actual EVA® generated of \$241.5 million compared to our compound growth rate target of \$203.2 million (award equal to 200% of target).
	Deposit Share Program RSUs	Designed to promote financial investment in the Corporation, promote share ownership and provide long-term incentive for performance resulting in the creation of	Attainment of required holding period and stock price appreciation.	No new opportunities were awarded to NEOs in 2018 and existing grants will vest over a 4-year period, subject to satisfying the holding period and employee ownership

shareholder value.

requirements.

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Component	Element	Purpose	Performance Measures	2018 Performance Outcome
Benefits	Life Insurance and Pension Benefits	Supports basic life insurance and retirement income security needs.	N/A	N/A
	Supplemental Executive Retirement Plan ("SERP")	Replicates benefits provided under the U.S. qualified pension plan, not otherwise payable due to IRS qualified plan limits.		
	Non-Qualified Deferred Compensation	Provides eligible participants the ability to defer certain pretax compensation into a savings plan to support retirement income or other needs.		
	Perquisites and Other Personal Benefits	Noncash compensation generally nominal in value, which may consist of financial planning, executive physicals, aircraft usage and insurance premiums.		

#### SPECIFICS RELATED TO THE 2018 EXECUTIVE COMPENSATION ELEMENTS

When determining our executive target total compensation decisions in January 2018, the Committee took into account the Corporation's operating and financial performance in 2017, which resulted in a total return to shareholders of 1.8%, based on stock price appreciation plus reinvested dividends, compared to a 19.4% return of the S&P 500 and the 16.7% return of the Dow Jones Containers and Packaging Index. The Corporation also increased EVA® dollars from \$198.6 million in 2016 to \$240.4 million in 2017, representing a 21% increase. The Committee also recognized that all NEOs contributed to the many other successes of the Corporation, including: (1) successfully achieving sourcing and footprint synergies related to the Rexam acquisition, (2) implementing cost-out and value-in initiatives across our corporate functions and opening two shared service centers in Serbia and Mexico, (3) investing capital to meet global high single-digit volume growth for specialty beverage containers, (4) expanding our global reach by completing investments in aluminum aerosol facilities in India and the Czech Republic, (5) leveraging our global capabilities in metal manufacturing to drive sustainability solutions for our customers, and (6) successfully delivering multiple aerospace technologies and instruments to government and commercial customers throughout 2017 which improved year-over-year financial performance. During 2017, the Corporation was again recognized by the Dow Jones Sustainability Index for maintaining our position as the only packaging company to be listed on both the North American and World indexes, and also received a perfect score on the Corporate Equality Index, a national benchmarking survey on corporate policies and practices related to LGBTQ workplace equality, administered by the Human Rights Campaign Foundation.

#### **Base Salary**

Base salary levels are set on the basis of factors such as job responsibilities, the CEO's subjective judgment of individual performance and contributions to overall business performance, tenure and experience level, internal merit increase budgets, external market base salary movement and market competitiveness as compared to 50th percentile data. With respect to promotions, we may initially position an individual below the 50th percentile and then adjust their base pay closer to the market median over time, in order to ensure that the individual is successfully performing and growing into their new role. The Committee reviewed base salary levels during the executive compensation review as outlined under

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the section entitled "Process for Determining Executive Compensation," which included an analysis of external market data, prepared by the Consultant and approved salary increases for all NEOs in late January 2018, with changes effective retroactively to January 1, 2018.

NEO	2018 Base Salary	Rationale
John A. Hayes	\$ 1,300,233	2018 base salary was based on the executive compensation review, including an analysis of external market data, and reflected a merit increase consistent with the Corporation's merit increase budget.
Scott C. Morrison	\$ 699,728	2018 base salary was based on the executive compensation review, including an analysis of external market data, and reflected a merit increase consistent with the Corporation's merit increase budget.
Daniel W. Fisher	\$ 650,000	2018 base salary was based on the executive compensation review, including an analysis of external market data. Mr. Fisher's base salary reflected an increase to recognize his performance in relation to market practices, given his his promotion to SVP and COO, Global Beverage Packaging.
Charles E. Baker	\$ 517,333	2018 base salary was based on the executive compensation review, including an analysis of external market data, and reflected a merit increase consistent with the Corporation's merit increase budget.
Lisa A. Pauley	\$ 525,000	2018 base salary was based on the executive compensation review, including an analysis of external market data. Ms. Pauley's base salary reflected an increase to recognize her performance in relation to market practices.
James N. Peterson	\$ 442,260	2018 base salary was based on the executive compensation review, including an analysis of external market data, and reflected a merit increase consistent with the Corporation's merit increase budget.

#### **Annual Incentive**

This short-term annual pay-for-performance incentive is used to encourage and reward the NEOs for making decisions that improve performance as measured by EVA®. As mentioned in the "Executive Summary," it is designed to produce sustained shareholder value by establishing a direct link between EVA® improvement and incentive compensation. EVA® was selected, over 25 years ago, as the measure for Ball's Annual Incentive Compensation Plan because it has been demonstrated to correlate management's incentive with share price growth and shareholder returns. EVA® is calculated by subtracting a charge for the use of invested capital from net operating profit after-tax as illustrated below:

		Net Operating		Capital Charge (the Amount of
<b>EVA®</b>	=	Profit After-Tax	minus	Capital Invested by Ball multiplied
		("NOPAT")		by Ball's After-Tax Hurdle Rate)

Generating profits in excess of both operating and capital costs (debt and equity) creates EVA® dollars. If EVA® improves, value has been created.

**Performance Measures** The plan design motivates continuous improvement in order to achieve payouts at or above target over time. Targets are established annually for each operating unit and for the Corporation as a whole based on prior performance. To allow for transparency with employees and shareholders, and to avoid unnecessary subjectivity and internal budget negotiations regarding short-term incentive annual performance targets, Ball follows a best practice approach to goal-setting that follows a consistent, objective, formulaic methodology that continuously focuses on EVA® dollar growth. This process is core to EVA® mechanics, requires consistent incremental value creation and allows for direct employee engagement in achieving desired results that are aligned with shareholder interests.

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The Corporation's and/or operating unit's EVA® financial performance determines the amount, if any, of awards earned under the Annual Incentive Compensation Plan. Such awards are based on actual EVA® performance relative to the established EVA® target. For any one year, the EVA® target is equal to the sum of the prior year's target EVA® plus one-half the amount of the prior year's EVA® gain or shortfall relative to the prior year's EVA® target and is calculated as follows:

Current Year's = Prior Year's plus 1/2 Prior Year's Actual EVA® minus EVA® Target

Prior Year's Actual EVA® Prior Year's EVA® Target

Improvement in EVA® occurs when the amount of NOPAT, less a charge for capital employed in the business, increases over time. It establishes a direct link between annual incentive compensation and continuous improvement of return on invested capital relative to an internal minimum 9% after-tax "hurdle rate." The Corporation has established a minimum 9% after-tax as the hurdle rate when evaluating capital expenditures and strategic initiatives in most regions in which we do business, and requires hurdle rates higher than this for investments in emerging countries or new technologies. These hurdle rates are above the Corporation's estimated weighted average cost of capital of approximately 6%, which provides built-in greater returns for shareholders.

For a given year, a payout at 100% of target annual incentive compensation is achieved when actual EVA® is equal to the EVA® target. Actual annual incentive payments each year can range from 0% to 200% of the targeted incentive opportunity based on corporate performance and/or the performance of the operating unit over which the executive has responsibility. For the Corporation's consolidated plan, a payout of 0% is realized when actual EVA® is \$174 million less than targeted EVA®. A payout of 200% or greater may be achieved if actual EVA® is \$87 million or higher than target EVA®. However, any amounts over 200% of target are banked and remain at risk until paid over time in one-third increments whenever actual performance under the Annual Incentive Plan results in a payout of less than 200% of target. When the bank balance falls below \$10,000 it is paid in full. All payments from the bank balance are made at the same time annual incentive payments are made. In 2018, the Corporation's consolidated actual EVA® performance exceeded our EVA® target by \$28.2 million and resulted in a payout of 132% of target, as shown below:

Performance Measure	Minimum	Target	Maximum	Actual
EVA®	\$ 39.3 million \$	213.3 million \$	300.3 million	\$ 241.5 million

Mr. Fisher's and Mr. Peterson's EVA® targets were based on a combination of their respective operating units' financial and EVA® goals and the Corporation's consolidated plan; however, due to the competitively sensitive nature of such financial metrics, these values have been excluded.

Target Incentive Percentages and 2018 Incentive Paid A target incentive opportunity is established each year as a percentage of an executive's annual base salary and is targeted at approximately the 50th percentile of the competitive market with the opportunity to earn more for above-target performance or less for below-target performance. The 2018 target incentive opportunity for Messrs. Hayes, Morrison, Baker and Ms. Pauley was dependent upon the Corporation's consolidated EVA® performance; whereas for Mr. Fisher, 80% was dependent upon the EVA® performance of the Global Beverage Packaging operating unit and 20% dependent upon the Corporation's consolidated EVA® performance, and for Mr. Peterson, 80% was dependent upon the EVA® performance of the legacy Food & Aerosol Packaging operating unit and 20% dependent upon the Corporation's consolidated EVA® performance.

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The table below summarizes for each NEO the 2018 target incentive opportunity as compared to the actual incentive paid as a result of the year's strong EVA® performance. The value paid may include a one-third increment of a prior bank balance.

NEO	% of Base	\$ Value	% of Base	<b>\$ Value Paid</b>
John A. Hayes	140%\$	1,818,619	185%\$	2,400,576
Scott C. Morrison	85%\$	594,211	112%\$	784,358
Daniel W. Fisher	80%\$	516,615	107%\$	690,647
Charles E. Baker	75%\$	387,636	99%\$	511,679
Lisa A. Pauley	80%\$	418,478	106%\$	552,392
James N. Peterson	70%\$	201,852	85%\$	246,259

Certain U.S.-based executives, including the NEOs, may elect to defer the payment of all or a portion of their annual incentive compensation into the 2005 Deferred Compensation Plan and/or the 2005 Deferred Compensation Company Stock Plan, as described in the "Non-Qualified Deferred Compensation" section.

### **Long-Term Incentives**

This element of compensation is designed to provide ownership and cash opportunities to promote the achievement of longer term financial performance goals and enhanced TSR. The Corporation's long-term incentive opportunity is generally provided through a combination of equity and cash awards, which the Committee believes best matches the compensation principles for the program.

For 2018, the target award mix of long-term incentive vehicles was 20% LTCIP, 40% Stock Options and 40% PC-RSUs. The total target amount of long-term incentives, based on the grant date expected value, is generally established in relation to the 50th percentile of the competitive market, individual roles and responsibilities, individual performance (as outlined in the preceding "Base Salary" section) and the Corporation's financial and operating performance.

#### **Mix of Long-Term Vehicles**

NEO	Total Target Long-Term Value	% LTCIP (2018-2020 Period)	% Options	% Performance- Contingent RSUs (2018-2020 Period)
John A. Hayes	\$ 7,000,000	20%	40%	40%
Scott C. Morrison	\$ 1,600,000	20%	40%	40%
Daniel W. Fisher	\$ 1,500,000	20%	40%	40%
Charles E. Baker	\$ 900,000	20%	40%	40%
Lisa A. Pauley	\$ 950,000	20%	40%	40%
James N. Peterson	\$ 700,000	20%	40%	40%

The long-term incentive awards provide value only if the Corporation achieves positive stock price and financial performance. This emphasis on long-term compensation, through performance-based long-term cash and equity awards, ensures a strong continued alignment with the Corporation's executive ownership and shareholder value creation objectives.

**Performance-Based Cash Awards** The Corporation's performance-based long-term cash incentive award, LTCIP, is intended to focus executives on the achievement of multiyear performance goals that will enhance shareholder value. The Corporation's TSR and ROAIC are considered in determining the amount, if any, of awards earned under the Corporation's LTCIP. Performance is measured on a cumulative basis over a three-year performance period. Awards pursuant to the LTCIP are generally made on an annual basis such that three performance periods overlap.

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Any actual award earned is paid at the end of the three-year performance period. During 2018, there were three overlapping periods:

2016-2018 Awarded in 2016, completed at the end of 2018, vesting took place in early 2019.

**2017-2019** Awarded in 2017, in process, will complete at the end of 2019, payment in early 2020, if performance measures are attained.

**2018-2020** Awarded in 2018, in process, will complete at the end of 2020, payment in early 2021, if performance measures are attained; included in the "Grants of Plan-Based Awards Table."

The LTCIP provides executives the opportunity to earn awards based on a combination of two performance measures. One-half of the award is based on the Corporation's three-year TSR as measured against the TSRs of a subset of companies in the S&P 500, excluding companies in the S&P 500 Index that are classified as being part of the Financial or Utilities industry sectors or the Transportation industry group. Companies added to the S&P 500 during the performance period are also excluded. TSR is measured by comparing the average daily closing price and dividends of the Corporation in the third year of the performance period with the average daily closing price and dividends prior to the start of the performance period relative to the distribution of the equivalent TSRs during the performance period of the group of companies as described above. The target performance requirement for the TSR measure is the 50th percentile of the S&P 500 subset described above.

The other one-half of the award is based on average ROAIC performance over the three-year period. ROAIC is calculated by dividing the average of the Corporation's net operating profit after-tax over the relevant performance period by its average invested capital over such period. The minimum performance threshold of 7% is greater than, and the target performance requirement of 9% is measurably greater than, the Corporation's estimated WACC. As such, management is not rewarded until shareholder value has been created and these performance requirements ensure management is focused on driving such value.

In summary, the target, minimum and maximum performance requirements are as follows:

Performance Measure	Minimum	Target	Maximum
TSR	37.5th percentile	50th percentile	75th percentile
ROAIC (after-tax)	7%	9%	11%

For each measure, minimum performance results in a zero payout factor, target performance results in a 100% payout factor and maximum performance results in a 200% payout factor for the respective one-half of the award. Performance between minimum, target and maximum is extrapolated to determine the payout factor.

Each NEO's incentive opportunity is established by considering external long-term incentive market data and the Corporation's internal pay equity. Each NEO's LTCIP opportunity is set as a fixed target dollar amount based on the 20% target award mix of long-term incentive vehicles, which ensures that the value of Ball's long-term incentives remain consistent with competitive market practices.

The executive's award for any given performance period is calculated as follows:

			50% x		50% x
LTCIP	Fixed Target	times	TSR	mlua	ROAIC
Payment	Dollar Amount		Payout	plus	Payout
			Factor		Factor

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For the 2018-2020 performance period, the fixed target dollar incentive opportunities awarded in early 2018 to the NEOs, and reported in the "Grants of Plan-Based Awards Table," are as follows:

NEO	Target LTCIP Dollar Value for the 2018-2020 Performance Period				
John A. Hayes	\$ 1,400,000				
Scott C. Morrison	\$ 320,000				
Daniel W. Fisher	\$ 300,000				
Charles E. Baker	\$ 180,000				
Lisa A. Pauley	\$ 190,000				
James N. Peterson	\$ 140,000				

For the 2016-2018 performance period, the incentive opportunities for the NEOs were as follows:

NEO	Target LTCIP Dollar Value for the 2016-2018 Performance Period					
John A. Hayes	\$ 1,155,000					
Scott C. Morrison	\$ 268,000					
Daniel W. Fisher	\$ 90,000					
Charles E. Baker	\$ 135,000					
Lisa A. Pauley	\$ 129,000					
James N. Peterson	\$ 110,000					

As a result of the Corporation's actual performance for the 2016-2018 performance period of 45th percentile TSR and 11.4% ROAIC, cash payouts (made in early 2019) to the NEOs, except Mr. Peterson, who forfeited his award upon his termination) are 130% of the target opportunities and reported in the "Summary Compensation Table."

Equity-Based Awards The Corporation's equity awards may be provided through various forms (SARs, Incentive Stock Options ("ISOs"), Non-Qualified Stock Options ("NQSOs"), PC-RSUs, restricted stock and RSUs), all of which are tied to the price of Ball Corporation common stock. Annual equity awards associated with target total compensation are typically granted in January on the date of the quarterly meeting of the Board; however, equity awards may be granted during the year as part of an executive's promotion, extraordinary performance or for retention purposes. In the case of newly hired executives, equity awards may be granted upon the executive joining the Corporation. Annual equity-based awards are determined for each NEO in order to bring target total compensation to the level deemed appropriate by the Committee in relation to the external market 50th percentile and each executive's roles, responsibilities and performance.

In January 2018, the Committee approved the award of NQSOs and PC-RSUs to the NEOs and executive officers. Each form of equity is described below. The target values of these awards were based on the total target award mix of long-term incentive vehicles as previously described (40% NQSOs and 40% PC-RSUs). The number and/or value of the equity awarded in 2018 to the NEOs is reported in the "Summary Compensation Table" and the "Grants of Plan-Based Awards Table." All equity awards are pursuant to the provisions of the Amended and Restated 2013 Stock and Cash Incentive Plan.

**Stock Options and Stock-Settled SARs:** NQSOs, ISOs and/or SARs are granted in order to reward executives for the creation of shareholder value, and will only provide value to executives if the price of the Corporation's stock increases. Such awards generally vest at 25% per year for four years and expire in ten years. The grant value of each NQSO, ISO or SAR is based on the Black-Scholes value of the Corporation's common stock on the date of grant.

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Performance-Contingent RSUs: PC-RSUs are granted in order to promote share ownership through the achievement of defined multiyear performance goals that enhance shareholder value and align with the Corporation's Drive for 10 vision. The performance measure is a future target value of the Corporation's absolute EVA® dollars generated in excess of Ball's 9% after-tax hurdle rate. The future dollar absolute EVA® target value is calculated by increasing the prior year actual EVA® dollars generated in excess of the 9% after-tax hurdle rate by a compound annual growth rate of 4% over the three-year period. Given the challenging nature of this measure, a minimum and maximum performance range exists and may result in an actual payout of between 0% and 200%. The minimum performance measure, which would result in a 0% payout, is the prior year-end achieved absolute EVA® dollars. In this case, even though we would have continued to generate positive EVA®, the lack of growth in that figure results in a zero payout. The maximum performance measure is only achieved if we grow absolute EVA® dollars at an aggressive compound annual growth rate of 8% over the three years of the period. Performance between minimum, target and maximum is extrapolated to determine the payout factor. Awards are generally made on an annual basis such that three performance periods overlap. Any actual award earned is paid at the end of the three-year performance period. During 2018, there were three overlapping periods:

**2016-2018** PC-RSUs were granted in 2016, completed at the end of 2018, and vesting took place in early 2019. The actual EVA® generated was \$241.5 million compared to our compound growth rate target of \$203.2 million and 200% of all granted units for that three-year period vested for the NEOs, except Mr. Peterson, who forfeited his award upon his termination. The PC-RSUs vested in January 2019 and the value realized on vesting will be reported in the "Option Exercises and Stock Vested Table" in 2020.

**2017-2019** PC-RSUs were granted in 2017. This is in process and will complete at the end of 2019 and vesting will occur in early 2020, if the performance measure is attained. The target, minimum and maximum performance requirements for the 2017-2019 award are as follows:

Performance Measure	Minimum	Target	Maximum
Target Absolute EVA® Dollars	\$198.6 million	\$223.4 million	\$250.2 million

**2018-2020** PC-RSUs were granted in 2018. This is in process and will complete at the end of 2020 and vesting will occur in early 2021, if the performance measure is attained. The target, minimum and maximum performance requirements for the 2018-2020 award are as follows:

Performance Measure	Minimum	Target	Maximum
Target Absolute EVA® Dollars	\$240.4 million	\$270.4 million	\$302.8 million

Restricted Stock or RSUs: The Committee or CEO may also grant restricted stock or RSUs generally in connection with the promotion or recruitment of individuals to facilitate ownership and retention. Pursuant to the provisions of the Amended and Restated 2013 Stock and Cash Incentive Plan, the Committee delegated to the CEO the authority to grant up to a maximum of 10,000 restricted shares or RSUs to any one individual in a calendar year, except the CEO may not make such grants to officers of the Corporation. Any such grant is ratified by the Committee at the first Committee meeting following such grant. Grants made are generally effective at the closing stock price on the day of the grant or may be effective at the closing stock price on a specific day in the future as defined by the Committee or the CEO. As an example, the future grant of a restricted stock or RSU award may be approved pending the effective date of a promotion, employment or other date. These awards generally vest in either 20% or 25% increments on each annual anniversary of the grant date. These grants serve as a long-term incentive element, promote share ownership and may provide an

executive retention incentive.

**Deposit Share Program ("DSP"):** Introduced in 2001, the Corporation may, from time-to-time, grant restricted stock or RSUs pursuant to the DSP. This program is used with the intent to further drive an ownership culture, especially among new leaders that may have little-to-no Ball stock ownership, and to further align leadership focus with shareholder interests. Under this program, a participant receives one matching RSU for every acquired common stock share newly attained and held by the participant (either in the open market, through the exercise of stock options or deferral, if eligible, of annual incentive compensation to the Deferred Compensation Company Stock Plan) during a specified acquisition period, up to a maximum number of shares preestablished by the Committee. Essentially, the Corporation is providing an incentive only if a participant should choose to newly invest in the Company. As long as a

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participant continues to hold their newly acquired shares, the RSUs will cliff vest four years from the date of grant; or, if stock ownership guidelines are met, 30% of the units vest at the end of the second year and again at the end of the third year, and 40% will vest at the end of the fourth year. RSUs granted pursuant to the DSP are made on the 15th day of each month following the participant's submission of adequate documentation to the Corporation detailing the acquisition of the newly acquired shares. No new opportunities were awarded to the NEOs in 2018.

### **Retirement Benefits**

The Corporation strives for overall benefits to be competitive with the market. The NEOs participate in the same benefit plans and on the same terms as provided to all U.S. salaried employees, with the exception of the differences noted below.

Included in these benefits for the U.S. salaried employees are the annual pension accruals under the qualified pension plan ("Salaried Pension Plan") and contributions to the qualified 401(k) savings plan. The Corporation sponsors two qualified salaried defined benefit pension plans in the U.S., one covering its Aerospace subsidiary's employees and the other covering all other U.S. salaried employees. Prior to January 1, 2007, the benefits were determined by final average salary, covered compensation and years of service. Beginning in 2007, the benefit in both plans is an accumulated annual credit based on base salary, the Social Security Wage Base ("SSWB") and a multiplier that is based on service.

The 401(k) savings plan is a tax-qualified defined contribution plan that allows U.S. salaried employees, including the NEOs, to contribute to the plan 1% to 55% of their base salary up to IRS-determined limits on a before-tax basis. Prior to January 1, 2007, the Corporation matched 50% of the first 6% of base salary contributed to the plan. Beginning in 2007, the Corporation matches 100% of the first 3% of base salary contributed, and 50% of the next 2% of base salary contributed, up to a maximum match of 4% of base salary contributed.

Certain executives, including the NEOs, also receive benefits under the non-qualified SERP which replaces benefits otherwise available in the qualified pension plan except for limits on covered compensation in the qualified plan set by the Internal Revenue Code of 1986, as amended (the "Code"). The SERP is designed to provide retirement benefits that are calculated on base salary that exceeds the maximum amount of pay that can be included in the pension calculation under a pension plan that is tax qualified under the Code. Further information regarding the Salaried Pension Plan and the SERP are provided in the "Pension Benefits" section.

The Corporation's U.S. pension plans and SERP provide pension benefits based on base salary only and do not include incentive compensation as part of the pension calculation.

Additionally, the Corporation provides a deferred compensation benefit to certain U.S. employees, including the NEOs. Under the terms of the deferred compensation program, participants are eligible to defer current annual incentive compensation to be paid and/or RSUs to be issued in the future. When amounts are deferred, the participant becomes a general unsecured creditor of the Corporation and deferred amounts become subject to claims on the same basis as other general unsecured creditors to the Corporation. The deferred compensation plans provide a means for participants to accumulate funds for retirement or other purposes.

## OTHER EXECUTIVE COMPENSATION POLICIES AND GUIDELINES

# **Plan Terms and Procedures**

In 2018, the annual and long-term incentives awarded were established and paid to the NEOs pursuant to the terms of the Ball Corporation Amended and Restated 2013 Stock and Cash Incentive Plan and the Ball Corporation Annual EVA® Incentive Compensation Plan, which are administered by the Committee. The Ball Corporation Amended and Restated 2013 Stock and Cash Incentive Plan permit grants of cash awards, stock options, SARs or stock awards (e.g., shares, restricted stock and RSUs) in an equivalent manner.

# **Risk Assessment**

The Committee continually reviews the relationship between risk and reward in our compensation programs; both through recurring in-depth reviews and ongoing review of any program changes as they occur. At this time, the Committee does not believe that these compensation programs encourage excessive or inappropriate risk. The

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Corporation's internal assessment of risk confirms that our compensation arrangements do not foster undue risk taking. They are performance driven and have strong governance and control mechanisms.

The Committee's executive compensation Consultant conducted a thorough risk assessment of our executive compensation programs in 2018, and reported on this to the Committee. The Consultant reviews a number of criteria regarding compensation design and governance and whether financial risks, operational risks or reputational risks may be generated through any of our programs, policies or practices. The Consultant concluded that they did not identify any elements within Ball's compensation programs and processes that pose material risk to the Corporation. The basis for the Consultant's conclusion is that the Corporation's incentive plans and processes are well designed, diversified and appropriately structured to mitigate risk without diluting incentives for high performance.

### **Stock Ownership Guidelines**

Consistent with its stock ownership philosophy, the Corporation has established guidelines for senior management. The 2018 stock ownership guidelines (minimum requirements) are as follows:

# Ownership Multiple (of Base Salary)

Executive

CEO 5 times
CFO, EVPs and SVPs 3 times
Other Executives 1 to 2 times

As of December 31, 2018, all executive officers including the NEOs have met their ownership guidelines. Furthermore, the Corporation has established a stock ownership guideline for each nonmanagement director, equal to five times their annual fixed retainer amount, and all have met their ownership guidelines with the exception of Ms. Ross and Mr. Bryant, who joined the Board in October 2017 and September 2018, respectively, and are in the process of attaining shares within the required period.

## **Anti-Hedging Policy**

The Corporation does not allow an executive or director to lock in some or all of any company share price appreciation, which would neutralize the economic risk associated with holding Ball Corporation common stock. However, executives and directors are permitted to use contracts to purchase or sell Ball Corporation common stock including pursuant to SEC Rule 10b5-1, subject to preapproval and applicable rules. Put and call options and other hedging transactions involving Corporation stock (including selling the stock "short") are not permitted.

# **Severance and Change in Control Benefits**

The NEOs are covered by arrangements that specify payments in the event the executive's employment is terminated. The type and amount of payments vary by executive level and whether the termination is following a change in control of the Corporation. These severance benefits, which are competitive with General Industry practices, are payable only if the executive's employment is terminated as specified in each of the agreements. Further discussion is provided in the "Other Potential Post-Termination Employment Benefits" section.

# **Accounting and Tax Considerations**

When establishing pay elements or associated programs, the Committee reviews projections of the estimated pro forma expense and tax impact of all material elements of the executive compensation program. Generally, an accounting expense is accrued over the requisite service period of the particular pay element, which in many cases is equal to the performance period, and the Corporation may realize a tax deduction upon payment to and/or realization by the executive.

The U.S. Tax Cuts and Jobs Act ("TCJA") passed in late 2017 significantly amended Code Section 162(m), effective for tax years beginning in 2018. Prior to 2018, Code Section 162(m) generally provided that publicly-held corporations may not deduct in any one taxable year certain compensation in excess of \$1 million paid to the CEO or any other executive officer (other than the CFO) whose total compensation is required to be disclosed in the "Summary Compensation

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Table" by reason of being the next three most highly-compensated executive officers, or former executive officers, as may be required ("covered employees"), other than certain performance-based compensation which was exempt from the \$1 million limit. Among the various changes of the TCJA, it amended Code Section 162(m) by repealing the exemption of qualifying performance-based pay, including the CFO as a covered employee and providing that an individual who is a covered employee for any taxable year beginning after December 31, 2016 will continue to be a covered employee for all subsequent taxable years in which the individual receives compensation from the Corporation. The Corporation intends to take advantage of existing transition rules which may allow payments to be deductible based on the application of the Section 162(m) rules in effect prior to the TCJA changes, based on the belief that certain compensation arrangements were made pursuant to written binding contracts that were in effect on November 2, 2017, and have not been materially modified. The Corporation and the Committee may make prospective changes to compensation to NEOs and related policies to comply with this legislation and maximize the potential deductibility of such compensation by the Corporation.

In April 2017, the Committee approved one new deferred compensation plan for nonmanagement Directors that incorporates rules applicable to non-qualified deferred compensation as provided by Code Section 409A regulations.

Beginning January 1, 2006, the Corporation began accounting for stock-based awards including current and prior year stock options, SARs, restricted stock and RSUs in accordance with the requirements of Topic 718, which addresses accounting for stock compensation.

In December 2005, the Committee approved three new deferred compensation plans that incorporate rules applicable to non-qualified deferred compensation as provided by Code Section 409A regulations. In 2008, the Corporation reviewed and updated all plans and agreements to conform to Code Section 409A final regulations.

Code Section 280G considerations related to tax reimbursements made to executives for taxes on amounts paid in the event of termination following a change in control are discussed in the narrative to the "Other Potential Post-Termination Employment Benefits" section.

### TABLES AND NARRATIVES

Set forth on the following pages are tables showing, for the CEO, CFO, the three other highest paid executive officers and one former executive officer of the Corporation, the following: (1) fiscal year 2018 elements of compensation in summary form; (2) equity and non-equity incentives awarded in 2018; (3) outstanding stock options and stock awards held as of December 31, 2018; (4) the value realized on stock options or SARs exercised and stock awards that vested during 2018; (5) information regarding non-qualified deferred compensation; (6) projected pension benefit values; and projections for other potential post-employment benefits. The "Director Compensation Table" summarizes the fiscal year 2018 elements of compensation for the Corporation's nonmanagement directors. Accompanying each table are narratives and/or footnotes intended to further the understanding of the information disclosed in the tables. The tables should be read in conjunction with the CD&A beginning on page 19, which explains the Corporation's compensation objectives and philosophy, its process for determining executive compensation and a description of the elements of compensation.

### **SUMMARY COMPENSATION TABLE**

The "Summary Compensation Table" represents all fiscal year 2018 elements of compensation for the Corporation's NEOs including:

Base salary earned,

Awards earned under the Annual EVA® Incentive Compensation Plan for 2018 performance,

Awards earned under the LTCIP for the three-year performance period ended in 2018,

Fair value of PC-RSU and/or other RSU awards granted in 2018, calculated in accordance with Topic 718, and

Fair value of NQSO awards granted in 2018, calculated in accordance with Topic 718.

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The 2018 payout factors used to determine the amounts earned for the Annual EVA® Incentive Compensation Plan and LTCIP for the NEOs are provided in the "2018 Performance Outcome" column under "Elements of Ball's Executive Compensation Program and 2018 Performance."

In addition to these elements of compensation, the table also presents the change in 2018 in the value of pensions payable at age 65 for the NEOs as well as above-market earnings associated with non-qualified deferred compensation. Certain of the Corporation's predecessor deferred compensation plans provide for an interest rate that is equal to the Moody's Seasoned Corporate Bond Index ("Moody's") and in some plans, an interest rate that is 5 percentage points higher than Moody's, and in others, a fixed interest rate equal to 9%. No additional deferrals are permitted into these plans. Any earnings credited to accounts within plans that provide the Moody's rate plus 5 percentage points and/or the 9% fixed interest that is in excess of above-market earnings that would have been credited at a rate that is 120% of the applicable federal long-term rate have been classified as above-market earnings on deferred compensation.

The "All Other Compensation" column represents the sum of the values of:

Perquisites and other personal benefits,

Corporation contributions to defined contribution plans or deferred compensation plans,

Corporation-paid insurance premiums, and

Company match of securities purchases pursuant to the Corporation's broad-based Employee Stock Purchase Plan ("ESPP").

The individual values are disclosed in the "All Other Compensation Table" that follows the "Summary Compensation Table."

Details regarding post-employment compensation are discussed in the section entitled "Other Potential Post-Employment Benefits."

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**Summary Compensation Table** 

ear	Salary (\$)	I	Bonus (\$)	Stock Awards (\$) (1)	Option Awards (\$) (2)	Non-Equity Incentive Plan Compensation (\$) (3)	Pension Value and Non-Qualified Deferred Compensation Earnings (\$) (4)	All Compens
018	\$ 1,299,013	\$	\$	2,800,014	\$ 2,800,000	\$ 3,902,076	\$ 73,183	\$
)17	\$ 1,267,423	\$	\$		\$ 2,399,996	\$ 4,584,654	\$ 282,496	\$
016	\$ 1,238,615	\$	\$		\$ 2,310,256	\$ 3,988,186	\$ 291,439	\$
018	\$ 699,072	\$	\$	640,006	\$ 639,997	\$ 1,132,758	\$ 49,726	\$
017	\$ 682,071	\$	\$	1,621,688	\$ 580,003	\$ 1,351,212	\$ 157,742	\$
016	\$ 666,728	\$	\$	1,343,405	\$ 536,052	\$ 1,171,912	\$ 159,716	\$
018	\$ 645,769		\$		599,999	807,647	23,636	
017	\$ 543,063	\$	\$	2,138,897	\$ 399,997	\$ 867,420	\$ 68,121	\$
018	\$ 516,848	\$	\$	360,008	\$ 359,997	\$ 687,179	\$ 108,733	\$
017	\$ 504,279	\$	\$	1,090,091	\$ 319,994	\$ 777,852	\$ 189,399	\$
016	\$ 492,871	\$	\$		\$ 270,023	\$ 672,198	208,398	\$
018	\$ 523,098	\$	\$	380,011	\$ 379,997	\$ 720,092	\$ 23,081	\$
017	\$ 475,131		\$	· ·	339,994	781,637	151,901	•
016	\$ 464,443		\$		258,020	\$ 659,730	\$ 177,826	
018	\$ 288,360	\$ 2	2,154,000 \$	279,998	\$ 280,000	\$ 246,259	\$ (11,394)	\$

Reflects the fair value of PC-RSU awards granted for each reported year, calculated in accordance with Topic 718 assuming the probable outcome. The assumptions used in the calculation of these amounts are included in the Corporation's Annual Report on Form 10-K in Notes 1 and 19 to the Consolidated Financial Statements for fiscal year ended December 31, 2018. At the maximum number, the values for 2018 PC-RSUs are: Mr. Hayes \$5,600,029; Mr. Morrison \$1,280,011; Mr. Fisher \$1,200,001; Mr. Baker \$720,016; and Ms. Pauley \$760,021; and values for 2017 PC-RSUs are: Mr. Hayes \$4,799,945; Mr. Morrison \$1,160,000; Mr. Fisher \$800,042; Mr. Baker \$639,942, and Ms. Pauley \$680,005. Mr. Peterson's awards were forfeited

Change in

upon his termination.

Reflects the fair value of Special Acquisition-Related Incentive Program ("SAIP") RSU awards granted in 2016, and considered granted in 2017 for accounting purposes, calculated in accordance with Topic 718 assuming the probable outcome. The assumptions used in the calculation of these amounts are included in the Corporation's Annual Report on Form 10-K in Notes 1 and 19 to the Consolidated Financial Statements for fiscal year ended December 31, 2018. At the maximum number, the values for SAIP RSUs are: Mr. Hayes \$3,871,235; Mr. Morrison \$2,083,376; Mr. Fisher \$1,783,040; Mr. Baker \$1,540,240; and Ms. Pauley \$1,451,224. These respective award amounts were based on the Committee's assessment of each NEO's anticipated contribution to the integration of the Rexam business and the execution of ancillary opportunities. Mr. Peterson's award was forfeited upon his termination.

- Reflects the fair value of ISO or SAR equity awards granted for each reported year, calculated in accordance with Topic 718. The assumptions used in the calculation of these amounts are included in the Corporation's Annual Report on Form 10-K in Notes 1 and 19 to the Consolidated Financial Statements for fiscal year ended December 31, 2018.
- (3) Includes payouts from the Annual Incentive Compensation Plan and LTCIP, which were earned in 2018 and paid or deferred in 2019. The detail for each NEO is as follows:

*Mr. Hayes* Annual Incentive Compensation Plan \$2,400,576; LTCIP \$1,501,500; no portion of the annual incentive was deferred in February 2019.

*Mr. Morrison* Annual Incentive Compensation Plan \$784,358; LTCIP \$348,400; and \$100,000 of the annual incentive was deferred in February 2019.

*Mr. Fisher* Annual Incentive Compensation Plan \$690,647; LTCIP \$117,000; and \$125,000 of the annual incentive was deferred in February 2019.

*Mr. Baker* Annual Incentive Compensation Plan \$511,679; LTCIP \$175,500; and \$100,000 of the annual incentive was deferred in February 2019.

*Ms. Pauley* Annual Incentive Compensation Plan \$552,392; LTCIP \$167,700; no portion of the annual incentive was deferred in February 2019.

*Mr. Peterson* Annual Incentive Compensation Plan \$246,259; no portion of the annual incentive was deferred in February 2019.

(4) The aggregate change in pension value and above-market earnings, on deferred compensation for each NEO, is as follows:

*Mr. Hayes* \$66,927 aggregate change in pension value and \$6,256 above-market earnings on deferred compensation.

Mr. Morrison \$49,726 aggregate change in pension value.

Mr. Fisher \$23,636 aggregate change in pension value.

*Mr. Baker* \$76,938 aggregate change in pension value and \$31,795 above-market earnings on deferred compensation.

*Ms. Pauley* \$22,123 aggregate change in pension value and \$958 above-market earnings on deferred compensation.

Mr. Peterson (\$11,394) aggregate change in pension value.

The change in pension value includes benefit accruals during 2018 and the impact of changes in assumptions from December 31, 2017, to December 31, 2018. The discount rate for this time period increased from 3.46% to 4.19%, which decreased the present value of the pension benefits.

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- May include the value of financial planning services, the incremental cost for the personal use of the corporate aircraft, the value of executive physical examinations, employer contributions to 401(k), employer contributions to the 2005 Deferred Compensation Company Stock Plan, employer paid disability insurance premiums and the value of the Corporation's match for the ESPP. Additional information for all is included in the "All Other Compensation Table" below.
- (6)
  Mr. Peterson is included in this Summary Compensation Table as a former officer of the Company, as described previously under "Composition of Ball's NEOs in 2018."

# All Other Compensation Table

(1)

NEO	Perquisites and Other Personal Benefits (1) (2)	Payments/ Accruals on Termination Plans	Registrant Contributions to Defined Contribution Plans	Insurance Premiums	Discounted Securities Purchases	Registrant Contributions to Deferred Compensation Plans	Tax Reimbursements
John A.							
Hayes	\$ 34,095	\$ 9	\$ 11,000	\$ 1,064	\$ 1,200	\$ 20,000	\$
Scott C.							
Morrison	\$ 12,252	\$	\$ 11,000	\$ 971	\$ 1,200	\$ 20,000	\$
Daniel W.							
Fisher	\$	\$ 9	\$ 11,000	\$ 1,021	\$	\$ 20,000	\$
Charles E.							
Baker	\$	\$	\$ 11,000	\$ 992	\$ 1,200	\$ 20,000	\$
Lisa A.							
Pauley	\$ 10,325	\$	\$ 11,000	\$ 970	\$	\$ 20,000	\$
James N.							
Peterson	\$ 11,650	\$	\$ 10,854	\$ 811	\$ 785	\$ 20,000	\$

Includes the incremental costs for the personal use of the corporate aircraft for Mr. Hayes of \$32,445.

The incremental costs of the personal use of our corporate aircraft are determined based on the variable operating costs to the Corporation, including aircraft operating costs, supplies, jet fuel and ancillary costs. Because virtually all aircraft usage is for business travel, this methodology excludes fixed costs that do not change based on usage.

### **GRANTS OF PLAN-BASED AWARDS TABLE**

The "Grants of Plan-Based Awards Table" summarizes the plan-based awards granted by the Corporation to the NEOs during 2018, which includes the following:

Annual cash incentives pursuant to the Annual Incentive Compensation Plan for the 2018 performance period,

Cash-based long-term incentives under the LTCIP for the 2018-2020 three-year performance period,

Fair value of PC-RSUs for the 2018-2020 three-year performance period and/or other RSUs, calculated in accordance with Topic 718, and

Fair value of NQSOs, calculated in accordance with Topic 718.

Awards made under the Annual EVA® Incentive Compensation Plan are determined based on EVA® performance. For the NEOs, awards can range from 0% to 200% of target. Amounts earned in excess of 200% are banked and may be paid over time in one-third increments based on corporate and/or operating unit performance.

Awards under the LTCIP are granted on an annual basis and are determined based on the Corporation's TSR relative to the subset of S&P 500 companies described in the CD&A as well as the Corporation's ROAIC. The award made in 2018 is for the three-year performance period beginning January 1, 2018, and ending December 31, 2020.

PC-RSUs were granted to the NEOs in 2018. The awards will cliff vest after the performance period if the Corporation's performance measure and basis for the degree of vesting of the units, which is based on a future target value of absolute EVA® dollars generated in excess of Ball's 9% after-tax hurdle rate as the capital charge, relative to compound growth rate targets is achieved over a three-year period. PC-RSUs awarded in 2018 have a potential outcome to the executive from 0% to 200%. NQSOs were granted to the NEOs in 2018. The awards vest annually in 25% increments starting on the first anniversary of the date of grant. Upon exercise, each NEO can either purchase shares of the Corporation's stock at the grant price or, if the price of the Corporation's stock increases, receive the value of the appreciation over the original grant price in cash.

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A DSP opportunity was not provided to the NEOs in 2018; however, a DSP opportunity was previously offered in 2016. Ms. Pauley and Messrs. Hayes, Morrison, Baker and Peterson acquired common shares in 2016; Messrs. Fisher and Peterson acquired common shares in 2017; and Mr. Fisher acquired common shares in 2018, to fulfill this DSP requirement.

Dividends or dividend equivalents, for RSUs granted prior to April 26, 2017, are paid quarterly on the number of unvested restricted shares or RSUs accounted for on the record date used for determining dividends payable to shareholders and at the same dividend rate as paid to shareholders. Dividend equivalents related to PC-RSUs granted pursuant to the 2013 Stock and Cash Incentive Plan will be accrued and paid only if the performance condition is achieved and the restrictions on the units lapse. Additionally, dividend equivalents related to all RSUs granted pursuant to the Amended and Restated 2013 Stock and Cash Incentive Plan, effective April 26, 2017, are accrued and paid only if the vesting condition is achieved and the restrictions on the units lapse.

The vesting of plan-based awards may be accelerated as described in the narrative to the "Other Potential Post-Employment Benefits Table."

Grants of Plan-Based Awards Table

	E	Estimated Future Payouts Under Non-Equity Incentive Plan Awards			Under	e Payouts an Awards	All Other Stock Awards: Number of Shares of	Grant Date per Share Fair Value	All Other Option Awards: Number of Securities	Exerc Base of E Ince Plan Av	
	T	hreshold (\$)	Target (\$)	Maximum (\$)	Threshold (#)	Target (#)	Maximum (#)	Stock or Units (#)	of All Other Stock Awards	Underlying Options (#)	Option (\$ per
	\$ \$		\$1,400,000 \$1,818,619	\$2,800,000 \$3,637,237	0	72,091	144,182			308,710	\$38 \$38
)	\$ \$	0	\$320,000 \$594,211	\$640,000 \$1,188,423	0	16,478	32,956			70,562	\$38 \$38
) ) )	\$ \$	0	\$300,000 \$516,615	\$600,000 \$1,033,231	0	15,448	30,896	14,701	\$40.640	66,152	\$38 \$38
	\$ \$	0	\$180,000 \$387,636	\$360,000 \$775,271	0	9,269	18,538			39,691	\$38 \$38

) \$	0 \$190	0,000 \$38	80,000						
) \$	0 \$418	3,478 \$83	36,956	0	9,784	19,568		41,896	\$38 \$38
) \$ ) \$ )			80,000 03,703	0	7,209	14,418		30,871	\$38 \$38

- The grant date fair value of equity incentive plan awards, based on the probable outcome of the performance condition, and stock and option awards all calculated in accordance with Topic 718, and as referenced in the Corporation's Annual Report on Form 10-K in Notes 1 and 19 to the Consolidated Financial Statements for the fiscal year ended December 31, 2018.
- (2) Represents grants made under the LTCIP.
- (3) Represents grants made under the Annual EVA® Incentive Compensation Plan.
- (4)
  Represents PC-RSUs granted January 24, 2018, at a value of \$38.84 per unit, with an assumption of probable outcome at target if the performance measurements are met.
- (5) Represents RSU grant made in 2018 under the DSP opportunity communicated and awarded in 2016.

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# **OUTSTANDING EQUITY AWARDS AS OF DECEMBER 31, 2018**

The following table outlines the outstanding option awards and stock awards held by the NEOs as of December 31, 2018. The outstanding option awards and stock awards represented in the table were granted to the NEOs over a period of several years, including 2018. Mr. Peterson is not included in this table as he had no awards outstanding on December 31, 2018.

	Option A	Awards		Stock Awa	rds
NEO	Equ Incer Plan Av Numbe <b>Not</b> imb <b>er</b> uofile Securit <b>is</b> ecuri <b>ties</b> ur Underlyti <b>ng</b> lerlyinger Unexer <b>tisukekinse</b> Options(#)tion <b>!</b> (#)a Exer <b>tinabbr</b> cis <b>() pli</b> (f)	ntive wards: oer of rities rlying rcis@ption rneHxerc <b>K</b> o	Shares of Units of Option The xp <b>Hat</b> ionNol	Award Numbe Numbe Fiket Vallineard ShareShares, U Units of or Oth tock ThRights T Have NotHave N	Eplainty Incentive Incenti
John A. Hayes	4 (5) 414,400 (5) 343,920 (5) 418,400 (5) 364,800 (5) 356,000 (5) 232,396 (₹7,464 (5) 124,342 (₹24,340 (5) 70,258 (₹50,772 (5) 308,710	\$ 10./2280 \$ 12.6273 \$ 17./2188 \$ 18.8250 \$ 22./2665 \$ 24./2395 \$ 33.02745 \$ 33./250 \$ 38./2250 \$ 38./2460	82021 82022 82023 82024 82025 82026 82027	772 <b>,253</b> ,929	\$ 11,767,615
Scott C. Morrison	13,600 64,400 (5) 81,200 (5) 800 90,800 (5) 84,400 (5) 84,400 (5) 52,816 (\$7,606 (5) 28,852 (\$\$,850 (5) 16,980 (\$\$0,936 (5) 70,562	\$ 12.62173 \$ 12.62173 \$ 17.72169 \$ 18.6250 \$ 22.7366 \$ 24.7235 \$ 33.0276 \$ 38.6240	80021 80022 80023 80024 80025 80026 80027	797,1 <b>09</b> ,474	\$ 3,470,295
Daniel W. Fisher	16,902 (55,634 (5) 9,690 (59,688 (5) 11,710 (35,128 (5) 66,152	\$ 33.20/745 \$ 33.0250 \$ 38.02755 \$ 38.0240	10026 10027	1,507,5 <b>34</b> ,994	\$ 2,528,624
Charles E. Baker	00,132	<i>Ф</i> Эщим			

```
54,000 (5)
                                                               $ 17./2168/2021,200 $
                                                                                       514,946,229 $ 2,125,609
                                                               $ 18./250/2022
                                      54,000 (5)
                                      47,400 (5)
                                                               $ 221/2960520023
                                      44,800 (5)
                                                               $ 24.523520024
                                      26,410 (58,802 (5)
                                                               $ 33.20/745/20025
                                                               $ 33.025000026
                                       14,534 (54,532 (5)
                                        9,368 (38,102 (5)
                                                               $ 38/327592027
                                               39,691
                                                               $ 38./22410/20028
                                        9,200
Lisa A. Pauley
                                                               $ 12.6217320020000 $
                                                                                       643,745,720 $
                                                                                                        2,102,206
                                      28,000 (5)
                                                               $ 12,6217302020
                                                               $ 171/9216820021
                                      27,400 (5)
                                                               $ 18./250/2022
                                      40,400 (5)
                                      41,000 (5)
                                                               $ 22/260520023
                                      41,200 (5)
                                                               $ 24.523520024
                                                               $ 33.20/745/20025
                                      26,198 (58,732 (5)
                                                               $ 33.025000026
                                       13,888 (53,886 (5)
                                        9,954 (39,858 (5)
                                                               $ 38/22592027
                                              41,896
                                                               $ 38./824/0/2028
```

- (1) The unexercisable stock options and SARs become exercisable in 25% annual increments on the anniversary of the grant date, beginning on the first anniversary.
- The vesting schedule for units not yet vested for each NEO is as follows:

(2)

Mr. Hayes 7,200 on September 15, 2019; and 9,600 on September 15, 2020.

Mr. Morrison 3,336 on February 13, 2019; 6,000 on September 15, 2019; and 8,000 on September 15, 2020.

*Mr. Fisher* 5,000 on January 13, 2019; 800 on January 15, 2019; 686 on March 15, 2019; 5,000 on January 13, 2020; 686 on March 15, 2020; 4,410 on June 15, 2020; 5,000 on January 13, 2021; 914 on March 15, 2021; 4,411 on June 15, 2021 and 5,880 on June 15, 2022.

Mr. Baker 4,800 on September 15, 2019; and 6,400 on September 15, 2020.

Ms. Pauley 6,000 on September 15, 2019; and 8,000 on September 15, 2020.

- (3) The market value of shares is based on \$45.98, the closing price of Ball Corporation common stock on December 31, 2018.
- (4)
  The vesting dates for the units attributable to PC-RSUs not yet vested for each NEO for years 2019, 2020 and 2021 contingent on meeting the performance goal of the period ending December 31 in years 2018, 2019 and 2020, respectively, and upon certification of the performance measures by Board, and the vesting dates for the

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units attributable to SAIP RSUs not yet vested for each NEO, contingent on meeting the performance goals of the period ending December 31, 2019, and upon certification of the performance measures by Board, are as follows:

	~January 31, 2019	~January 31, 2020	~January 31, 2021
Mr. Hayes	69,894	113,944	72,091
Mr. Morrison	16,218	42,778	16,478
Mr. Fisher	5,446	34,100	15,448
Mr. Baker	8,170	28,790	9,269
Ms. Pauley	7,806	28,130	9,784

(5)

Represents a grant of stock-settled SARs.

### **OPTION EXERCISES AND STOCK VESTED IN 2018**

The following table summarizes for each NEO the options exercised and the stock awards vested during 2018. The options that were exercised by each NEO were granted in prior years and became exercisable pursuant to a prescribed vesting schedule. The value realized on exercise reflects the appreciation in the stock price from the option base price on grant date to the exercise date and is reported on a before-tax basis. The shares acquired upon vesting for each NEO were for RSUs granted in prior years that vested pursuant to a prescribed vesting schedule. The value realized reflects the closing stock price on the vesting date and is also reported on a before-tax basis. NEOs can defer the receipt of units of certain awards into the Ball Corporation 2005 Deferred Compensation Company Stock Plan, pursuant to which distributions may take place no earlier than the participant's separation from service. Information regarding the 2005 Deferred Compensation Company Stock Plan is provided in the "Non-Qualified Deferred Compensation" section that follows. Footnotes are provided to detail circumstances when amounts realized upon vesting were deferred. The value realized on vesting also includes the vested value of dividend equivalents paid during 2018 on outstanding RSUs or payment on accrued dividend equivalent earned for the 2015-2017 PC-RSU period.

Option Awards	Stock Awards
Option Awarus	Stock Awarus

NEO	Number of Shares Acquired on Exercise	Value Realized on Exercise (\$)	Number of Shares Acquired on Vesting (2)	Value Realized on Vesting (\$) (1)(2)(3)
John A. Hayes	162,368	\$ 12,131,332	140,232	\$ 5,614,710
Scott C. Morrison	32,571	\$ 2,247,804	39,572	\$ 1,601,423
Daniel W. Fisher	2,399	\$ 128,818	17,976	\$ 706,275
Charles E. Baker	68,002	\$ 5,019,132	19,916	\$ 818,653
Lisa A. Pauley	28,445	\$ 2,167,200	20,996	\$ 868,331
James N. Peterson	32,716	\$ 1,911,806	6,288	\$ 253,148

(1) Value realized on vesting is based on the closing stock price on the day the RSUs vested.

(2)
Amounts deferred to the 2005 Deferred Compensation Company Stock Plan upon vesting of stock awards for each NEO were:

Mr. Hayes Deferred 7,200 vested RSUs valued at \$317,808

Mr. Morrison Deferred 7,560 vested RSUs valued at \$289,397

Mr. Baker Deferred 7,560 vested RSUs valued at \$289,397

Ms. Pauley Deferred 20,996 vested RSUs valued at \$838,887

Value realized on vesting also includes the value of dividend equivalents vested and paid during 2018 on outstanding RSU balances eligible for dividend equivalents on the record date at a dividend rate equal to that paid to the Corporation's common shareholders. Dividend equivalents related to PC-RSUs granted pursuant to the Amended and Restated 2013 Stock and Cash Incentive Plan are accrued and paid only if the performance condition is achieved and the restrictions on the units vest. Dividend equivalents paid during 2018 for each

*Mr. Hayes* \$204,437

NEO were:

*Mr. Morrison* \$53,181

Mr. Fisher \$21,458

*Mr. Baker* \$28,141

Ms. Pauley \$29,444

*Mr. Peterson* \$12,443

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### NON-QUALIFIED DEFERRED COMPENSATION

The Corporation has four active deferred compensation plans to which eligible participants may make contributions: the 2017 Deferred Compensation Company Stock Plan for Directors, the 2005 Ball Corporation Deferred Compensation Plan, the 2005 Ball Corporation Deferred Compensation Plan for Directors.

2017 Deferred Compensation Company Stock Plan for Directors Eligible nonmanagement members of the Corporation's Board may defer payment of a portion or all of their annual fixed cash retainer (inclusive of any committee chair and/or lead independent director fees), annual incentive cash retainer and their eligible RSU awards. Elections to defer this compensation are made annually. Amounts are deferred or credited to a participant account as stock units with each unit having the value equivalent to one share of Ball Corporation common stock, and participants also receive a 20% Corporation match, up to an annual maximum match of \$20,000 per year. Dividend equivalents, applicable to any balance denominated in units, are credited to each participant's accounts as of each dividend payment date for the Corporation's common stock. Distributions follow the payment schedule elected by the participant and may commence at a defined point no sooner than six months following separation of service, in the form of a lump sum and/or annual installments ranging between two and 15 years.

2005 Deferred Compensation Plan and 2005 Deferred Compensation Plan for Directors Eligible employee participants may defer payment of a portion or all of their annual incentive compensation, and nonmanagement members of the Corporation's Board may defer a portion or all of their annual cash director fees. Amounts deferred or credited are notionally invested among various investment funds where the return on the participant's balance is determined as if the amounts were invested in those funds. The menu of investment funds consists of 24 mutual fund-like investments. The one-year annual rate of return of the funds ranged from (14.4%) to 1.6%, and the three-year average annual rate of return of the funds ranged from 0.8% to 11.5%. Distributions are based on the payment schedule elected by the participant, and may occur in service or commence at a defined point no sooner than six months following separation of service, in the form of either a lump sum and/or annual installments ranging between two and 15 years.

2005 Deferred Compensation Company Stock Plan Eligible employee participants may defer payment of a portion or all of their annual incentive compensation. Elections to defer annual incentive compensation are made annually. Participants may also elect to defer certain RSU awards. Amounts are deferred or credited to a participant account as stock units with each unit having the value equivalent to one share of Ball Corporation common stock, and participants also receive a 20% Corporation match, up to an annual maximum match of \$20,000 per year. Pursuant to specified timing rules, participants may reallocate a prescribed percentage of units to other mutual fund-like investments (the same investments in the 2005 Deferred Compensation Plan and 2005 Deferred Compensation Plan for Directors, above); however, at least 50% of the balance will remain in stock units until retirement. Dividend equivalents, applicable to any balance denominated in units, are credited to each participant's accounts as of each dividend payment date for the Corporation's common stock. Distributions follow the payment schedule elected by the participant and may commence at a defined point no sooner than six months following separation of service, in the form of a lump sum and/or annual installments ranging between two and 15 years. Beginning in 2018, nonmanagement members of the Corporation's Board may not elect to defer to this plan, as it was replaced with the 2017 Deferred Compensation Company Stock Plan for Directors. Some previous deferral elections exist for certain nonmanagement members of the Corporation's Board which are required to occur under this plan. These limited situations may result in a participant receiving match contributions to the 2005 Deferred Compensation Company Stock Plan and the 2017 Deferred Compensation Company Stock Plan for Directors in the same year.

The basis for investment earnings on prior plans varies as follows:

**2001 Deferred Compensation Plan and 2002 Deferred Compensation Plan for Directors** Balance is notionally invested in mutual fund-like investments (the same investments in the 2005 Deferred Compensation Plan and 2005 Deferred Compensation Plan for Directors, above).

**2000 Deferred Compensation Company Stock Plan** Balance is represented in the form of stock units, with each unit having a value equivalent to one share of Ball Corporation common stock. Dividend equivalents are credited to the account as of each dividend payment date for the Corporation's common stock.

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**1989 Deferred Compensation Plan** Provides for an annual return equal to the average composite yield on Moody's for the 12 months ending October 31.

1986 Deferred Compensation Plan and 1986 Deferred Compensation Plan for Directors and 1988 Deferred Compensation Plan Provides for an annual return equal to the average composite yield on Moody's for the 12 months ending October 31 plus 5 percentage points. Additionally, the 1988 Deferred Compensation Plan includes a fixed rate set by the Corporation at 9% for Company directed deferrals.

**Ball-InCon Deferred Compensation Plan** Depending on the time of the initial deferral, the plan provides for an annual return equal to the average composite yield on Moody's for the 12 months ending October 31 or the Moody's rate plus 5 percentage points.

The following table provides information related to the Corporation's deferred compensation plans. The "Aggregate Balance at Last FYE" column represents compensation earned, deferred and accumulated by the NEOs over many years and does not represent current year compensation.

Non-Qualified Deferred Compensation Table

NEO	Executive Contributions in Last FY (\$)	Registrant Contributions in Last FY (\$)	Aggregate Earnings in Last FY (\$)	Aggregate Withdrawals/ Distributions (\$)	ε	Aggregate Balance at Last FYE (\$)
John A. Hayes	\$ 317,808	\$ 20,000	\$ 4,191,131	\$	\$	32,476,600
Scott C. Morrison	\$ 389,397	\$ 20,000	\$ 2,365,522	\$	\$	15,199,817
Daniel W. Fisher	\$ 125,000	\$ 20,000	\$ 56,569	\$	\$	306,405
Charles E. Baker	\$ 389,397	\$ 20,000	\$ 1,079,806	\$	\$	10,051,429
Lisa A. Pauley	\$ 838,887	\$ 20,000	\$ 1,390,905	\$	\$	10,164,000
James N. Peterson	\$ 100,000	\$ 20,000	\$ 413,726	\$	\$	3,037,854

*Mr. Hayes* \$20,000 of the Registrant Contributions and \$6,256 of the Aggregate Earnings are reported as compensation in the "Summary Compensation Table" for fiscal year 2018 and \$7,618,114 of the Aggregate Balance was reported as compensation in the "Summary Compensation Table" since 2006. The Aggregate Earnings reflects (\$504,816) from cash accounts composed of \$10,799 based on Moody's rate plus 5 percentage points and (\$515,615) based on notional investments in investment funds, plus \$4,695,947 based on an increase in value and dividend equivalents on equity accounts.

*Mr. Morrison* \$20,000 of the Registrant Contributions is reported as compensation in the "Summary Compensation Table" for fiscal year 2018 and \$2,594,010 of the Aggregate Balance was reported as compensation in the "Summary Compensation Table" since 2010. The Aggregate Earnings reflects (\$101,651) from cash accounts composed of notional investments in investment funds, plus \$2,467,173 based on an increase in value and dividend equivalents on equity accounts.

*Mr. Fisher* \$20,000 of the Registrant Contributions is reported as compensation in the "Summary Compensation Table" for fiscal year 2018 and \$162,000 of the Aggregate Balance was reported as compensation in the "Summary Compensation Table" since 2017. The Aggregate Earnings reflects \$56,569 based on an increase in value and dividend equivalents on equity accounts.

*Mr. Baker* \$20,000 of the Registrant Contributions and \$31,795 of the Aggregate Earnings are reported as compensation in the "Summary Compensation Table" for fiscal year 2018 and \$2,583,695 of the Aggregate Balance has been reported as compensation in the "Summary Compensation Table" since 2011. The Aggregate Earnings reflects (\$94,826) from cash accounts composed of \$54,881 based on Moody's rate plus 5 percentage points, \$1,922 based on Moody's rate and (\$151,629) based on notional investments in investment funds, plus \$1,174,632 based on an increase in value and dividend equivalents on equity accounts.

Ms. Pauley \$20,000 of the Registrant Contributions and \$958 of the Aggregate Earnings are reported as compensation in the "Summary Compensation Table" for fiscal year 2018 and \$2,559,142 of the Aggregate Balance has been reported as compensation in the "Summary Compensation Table" for years 2011 and 2014 through 2016. The Aggregate Earnings reflects (\$93,451) from cash accounts composed of \$1,653 based on Moody's rate plus 5 percentage points and (\$95,104) based on notional investments in investment funds, plus \$1,484,356 based on an increase in value and dividend equivalents on equity accounts.

*Mr. Peterson* \$20,000 of the Registrant Contributions is reported as compensation in the "Summary Compensation Table" for fiscal year 2018. The Aggregate Earnings reflects (\$87,270) from cash accounts composed of notional investments in investment funds, plus \$500,995 based on an increase in value and dividend equivalents on equity accounts.

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### PENSION BENEFITS

Retirement benefits are provided to the NEOs under a qualified salaried defined benefit pension plan and a non-qualified Supplemental Executive Retirement Plan ("SERP"). The "Pension Benefits Table" shows each NEO's number of years of credited service, present value of accumulated benefits and payments during fiscal year 2018 for the qualified plan and the SERP. The present value of the accumulated benefit is the December 31, 2018, value of the annual benefit that was earned as of December 31, 2018.

The Corporation offers two qualified salaried defined benefit pension plans in the U.S. that provide the same benefits. One plan covers its Aerospace subsidiary's salaried employees and the other covers all other U.S. salaried employees. The NEOs are covered under the latter. The qualified plans were designed to provide tax-qualified pension benefits that are generally available to all U.S. salaried employees. Effective January 1, 2007, the Corporation changed the formula by which the accrued pension benefit under the plans is determined. Prior to January 1, 2007, the accrued pension benefit expressed as a monthly annuity payable at age 65 was based on final average salary, covered compensation and years of service. Effective January 1, 2007, the accrued pension benefit is a monthly annuity that is equivalent to a lump sum payable when the participant reaches age 65 calculated on base salary each year, the Social Security Wage Base ("SSWB") and a multiple based on years of service. Payments of accrued benefits earned may be in the form of an annuity, lump sum or a combination of both, depending on the election of the participant at retirement. The Corporation also sponsors a non-qualified SERP that mirrors the pension plans and is designed to replace the benefits that would have been provided under the pension plans if they were not subject to IRS-imposed limits. Under the Code, the maximum permissible benefit from the qualified plans for retirement in 2018 is \$220,000 and annual compensation exceeding \$275,000 in 2018 cannot be considered in computing the maximum permissible benefit under the plans.

### Terms for U.S.-Accrued Benefits Prior to January 1, 2007

The monthly accrued benefit for benefits earned prior to January 1, 2007, was determined according to the following formula:

1% times Final Monthly Average Salary plus 0.5% times Final Monthly Average Salary in excess of Covered Compensation times Benefit Service through December 31, 2006, up to a maximum of 35 years, where

Salary is defined to be a NEO's monthly base salary excluding bonus and incentive compensation.

*Final Monthly Average Salary* is calculated based on the highest average for any 60 consecutive months out of the last 120 months through December 31, 2006.

**Covered Compensation** is an average of the SSWB in effect during a NEO's career. The SSWB is the maximum monthly amount of income on which FICA taxes are due. The years included in the average are the 35 years ending in the year the NEO is eligible for an unreduced social security benefit. This portion of the benefit formula accounts for the fact that social security does not cover earnings over a certain level.

**Benefit Service** is a NEO's service as a salaried employee with the Corporation plus any service with a predecessor plan as appropriate. Participants are 100% vested in their benefit at the time they are credited with five or more years of service with the Corporation.

Normal retirement age under the plan is 65 with a minimum of five years of benefit service, but a participant may elect to receive payment upon termination or at any time after reaching age 55. Benefits paid before age 65 are subject to reduction based on the age and service at termination. Participants who terminate employment after age 55 with at least ten years of vesting service will receive a reduction of benefit equal to 4% for each year that benefit commencement age precedes age 65 but is greater than age 60, and a 6% reduction for each year that benefit commencement age precedes age 60. Benefits for participants not meeting these requirements are reduced for payment prior to age 65 on an actuarial equivalent basis.

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# Terms for U.S.-Accrued Benefits Beginning January 1, 2007

The monthly annuity, which is the equivalent of a lump sum benefit payable at age 65, is based on a percentage of the participant's base pay each year as follows:

# If, at the beginning of the year, benefit service is: Annual lump sum benefit accrued and payable at age 65 0 to 9 full years of benefit service 11.5% of base pay + 5% of base pay over 50% of SSWB (1) 10 to 19 full years of benefit service 13.0% of base pay + 5% of base pay over 50% of SSWB (1) 20 or more full years of benefit service 15.0% of base pay + 5% of base pay over 50% of SSWB (1)

(1) SSWB is the maximum earnings on which the participant pays FICA tax each year. This portion of the pension formula accounts for the fact that social security does not cover earnings over a certain level.

Base pay is the NEO's base salary during the calendar year excluding incentive compensation, severance pay or vacation payouts.

Upon termination or retirement, the vested pension benefit accrued beginning January 1, 2007, may be paid to the participant in either a lump sum or an annuity. If the benefit is paid prior to age 65, the benefit will be reduced 5% compounded annually for each year the payment is made before such age.

### **Terms for U.S. SERP Accrued Benefits**

Since the SERP mirrors the U.S. qualified pension plan, the formulas for deriving the SERP accrued benefits are the same as those described for the pension plans; however, the amount of retirement benefit the participants receive is equal to the difference between the benefit calculated without IRS limits and the benefit calculated with IRS limits. Effective January 1, 2007, the SERP was amended by the Committee to provide participants with benefits accrued as of December 31, 2006, a one-time option to elect the form of payment under which the participant will receive benefits in the future. The payment options available consist of various annuities and a lump sum. For all SERP benefits accrued beginning January 1, 2007, participants will receive benefits only in the form of a lump sum. In accordance with Code Section 409A, payments from the SERP will commence six months after termination of employment. The SERP was also amended to provide that when determining lump sum payments, the SERP would use the same assumptions that exist in the salaried retirement plans except that the interest rate used shall be equal to four-fifths of the interest rate used to determine lump sum benefits under those salaried retirement plans in recognition that payments from the SERP cannot be rolled into a tax-deferred account such as an IRA.

# **Present Value Assumptions**

The Present Value of Accumulated Benefit reported in the Pension Benefits table is based on the following assumptions, which are consistent with those used for the Corporation's Consolidated Financial Statements on Ball Corporation's Form 10-K for fiscal year ending December 31, 2018:

Mortality	IRS-prescribed base rates adjusted for Ball experience projected generationally from 2014 using Scale MP-2018 with a 0.75% long term improvement rate
Preretirement Decrements	None

4.19% for U.S. accounting assumptions

Prefetirement Decrements None

Discount Rate at December 31, 2018

Qualified Form of Pension Payment Life Only Annuity 40% and Lump Sum 60%

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# Pension Benefits Table

NEO	Plan Name	Number of Years Credited Service	 Present Value of accumulated Benefit (\$)	Payments During Last Fiscal Year (\$)	
John A. Hayes	U.S. Qualified	19.88	\$ 476,434	\$	
-	U.S. SERP	19.88	\$ 1,040,213	\$	
Scott C. Morrison	U.S. Qualified	18.26	\$ 500,058	\$	
	U.S. SERP	18.26	\$ 404,399	\$	
Daniel W. Fisher	U.S. Qualified	8.86	\$ 151,608	\$	
	U.S. SERP	8.86	\$ 75,352	\$	
Charles E. Baker	U.S. Qualified	25.46	\$ 848,985	\$	
	U.S. SERP	25.46	\$ 382,885	\$	
Lisa A. Pauley	U.S. Qualified	31.00	\$ 821,928	\$	
	U.S. SERP	31.00	\$ 204,959	\$	
James N. Peterson	U.S. Qualified	11.93	\$ 235,242		