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GART SPORTS CO
Form 8-K
June 18, 2001

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of
the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) June 7, 2001

Gart Sports Company

(Exact name of Registrant as specified in charter)
Delaware

(State or other jurisdiction of incorporation)
000-23515 84-1242802

(Commission File Number) (IRS Employee
Identification No.)
1001 Lincoln Avenue, Denver, Colorado 80203

(Address of principal executive offices) (Zip Code)
Registrant's telephone number, including area code (303) 861-1122

Not Applicable

(Former name or former address, if changed since last report)

Item 2. Acquisition or Disposition of Assets.

On June 7, 2001, Gart Sports Company ("Gart Sports") announced that it had completed the acquisition of Houston-based Oshman's Sporting Goods, Inc. ("Oshman's"). The acquisition was accomplished pursuant to a merger of Oshman's with and into GSC Acquisition Corp. ("GSC"), a wholly owned subsidiary of Gart Sports, whereby GSC was the surviving corporation in the merger. GSC then changed its name to Oshman's Sporting Goods, Inc. Stockholders of Oshman's received \$7.00 in cash and 0.55 shares of Gart Sports common stock for each share of Oshman's common stock, resulting in the issuance of approximately 3.2 million shares of Gart Sports common stock. The transaction was valued at approximately \$99 million based on the closing price of Gart Sports common stock on June 7, 2001. A copy of the press release issued by Gart Sports on June 7, 2001, announcing the completion of the acquisition of Oshman's, is attached hereto as Exhibit 99.1. In conjunction with the acquisition, Gart Sports

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increased its revolving line of credit from \$175 million to \$300 million. The CIT Group/Business Credit Inc. acted as the agent for the four-year facility. A copy of the financing agreement and related documents are attached hereto as Exhibits 99.2 through 99.6.

Item 7. Financial Statements, Pro Forma Financial Information and Exhibits.

(a) Financial Statements:

Consolidated balance sheets of Oshman's Sporting Goods, Inc. and Subsidiaries as of February 3, 2001 and January 29, 2000, and the related consolidated statements of operations, stockholders' equity, and cash flows for each of the three years in the period ended February 3, 2001 are incorporated by reference to Oshman's Sporting Goods, Inc.'s Report on Form 10K/A for the period ended February 3, 2001, File No. 001-11493.

(b) Pro Forma Financial Information:

Gart Sports Company unaudited pro forma combined condensed balance sheet as of February 3, 2001 and the unaudited pro forma combined condensed statement of operations for the 53 weeks ended February 3, 2001 reflecting the acquisition of Oshman's are included herein.

(c) Exhibits:

- 23.1 Consent of Grant Thornton LLP, independent accountants
- 99.1 Press Release entitled "Gart Sports Company Completes Acquisition of Oshman's Sporting Goods," dated June 7, 2001.
- 99.2 Financing Agreement among the CIT Group/Business Credit, Inc. and Gart Bros. Sporting Goods Company, Sportmart, Inc., Oshman's Sporting Goods, Inc. and Subsidiaries of Oshman's Sporting Goods, Inc. that are signatories thereto.
- 99.3 General Continuing Guarantee among the CIT Group/Business Credit, Inc. and Gart Bros. Sporting Goods Company, Sportmart, Inc., Oshman's Sporting Goods, Inc. and Subsidiaries of Oshman's Sporting Goods, Inc. that are signatories thereto.
- 99.4 Stock Pledge Agreement among the CIT Group/Business Credit, Inc. and Gart Bros. Sporting Goods Company, Sportmart, Inc., Oshman's Sporting Goods, Inc. and Subsidiaries of Oshman's Sporting Goods, Inc. that are signatories thereto.
- 99.5 Stock Pledge Agreement among the CIT Group/Business Credit, Inc. and Gart Sports Company.
- 99.6 Fee Letter addressed to The CIT Group/Business Credit from Gart Bros. Sporting Goods Company, Sportmart, Inc., Oshman's Sporting Goods, Inc. and Subsidiaries of Oshman's Sporting Goods, Inc.

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UNAUDITED PRO FORMA COMBINED CONDENSED FINANCIAL STATEMENTS

The accompanying unaudited pro forma combined condensed balance sheet as of February 3, 2001 reflects the financial position of Gart as if the acquisition of Oshman's Sporting Goods, Inc. (the "Acquisition") had occurred on February 3, 2001.

The accompanying unaudited pro forma combined condensed statement of operations for the 53 weeks ended February 3, 2001 presents the combined condensed statement of operations of Gart as if the Acquisition had occurred on January 30, 2000.

The unaudited pro forma combined condensed financial statements reflect the Acquisition using the purchase method of accounting. The total cost of the Acquisition has been allocated to the tangible and intangible assets acquired and liabilities assumed based on their respective fair values. The allocation of the purchase price assumed in the unaudited pro forma combined condensed financial statements is preliminary. The actual allocation of the purchase price and the resulting effect on income from operations may differ significantly from the pro forma amounts included herein. These statements do not purport to be indicative of the results of operations or financial position of Gart that would have been achieved had the Acquisition actually occurred as of the assumed dates and for the periods presented. The unaudited pro forma combined condensed financial statements are based on the assumptions set forth in the notes and should be read in conjunction with the separate historical consolidated financial statements of Gart and Oshman's and related notes thereto.

GART'S UNAUDITED PRO FORMA COMBINED CONDENSED STATEMENT OF OPERATIONS (dollars in thousands, except per share amounts)

| | Historical 53 Weeks Ended February 3, 2001 | | | | |
|--|--|------------|------------------------|--------------------------|-----------------------|
| | Gart | Oshman's | Reclass Adjustments | Pro Forma Adjustments | Pro Forma Combined |
| Net sales..... | \$ 751,124 | \$ 330,470 | \$ -- | \$ -- | \$1,081,594 |
| Cost of goods sold..... | 559,778 | 215,913 | 25,164 G | 1,043 D | 801,898 |
| Gross profit..... | 191,346 | 114,557 | (25,164) | (1,043) | 279,696 |
| Operating expenses..... | 164,830 | 93,401 | (25,164) G | 566 E | 233,633 |
| Operating income..... | 26,516 | 21,156 | -- | (1,609) | 46,063 |
| Interest expense..... | (11,071) | (1,920) | -- | (5,632) F | (18,623) |
| Other income..... | 246 | -- | -- | -- | 246 |
| Income from continuing operations before income taxes..... | 15,691 | 19,236 | -- | (7,241) | 27,686 |
| Income tax benefit (expense) | 7,405 | 795 | -- | 2,824 H | 11,024 |
| Income from continuing operations..... | \$ 23,096 | \$ 20,031 | \$ -- | \$ (4,417) | \$ 38,710 |

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| | | | | | | |
|--|-----------|-----------|---------------|------------|-------|------|
| Earnings per share | | | | | | |
| Basic earnings per share..... | \$ | 3.13 | \$ | 3.47 | \$ | 3.66 |
| | ===== | | ===== | | ===== | |
| Diluted earnings per share..... | \$ | 2.99 | \$ | 3.30 | \$ | 3.54 |
| | ===== | | ===== | | ===== | |
| Weighted average shares of common stock outstanding: | | | | | | |
| Basic..... | 7,380,529 | 5,770,000 | (2,560,250) B | 10,590,279 | | |
| | ===== | ===== | ===== | ===== | | |
| Diluted..... | 7,729,601 | 6,063,000 | (2,853,250) B | 10,939,351 | | |
| | ===== | ===== | ===== | ===== | | |

GART'S UNAUDITED PRO FORMA
COMBINED CONDENSED BALANCE SHEET
(dollars in thousands)

| | | | | | |
|--|-----------------------------|------------|------------------------|--------------------------|-----------------------|
| | Historical February 3, 2001 | | | | |
| | ----- | | | | |
| | GART | OSHMAN'S | Reclass Adjustments | Pro Forma Adjustments | Pro Forma Combined |
| | ----- | ----- | ----- | ----- | ----- |
| ASSETS | | | | | |
| Cash and equivalents.... | \$ 8,107 | \$ 356 | \$ -- | \$ -- | \$ 8,463 |
| Accounts receivable, net..... | 6,273 | 1,072 | -- | -- | 7,345 |
| Note receivable..... | 181 | -- | 76 G | -- | 257 |
| Inventories..... | 230,800 | 81,412 | -- | -- | 312,212 |
| Prepaid expenses and other assets..... | 7,474 | 3,819 | (2,243) G | (364) A | 8,686 |
| Deferred income taxes... | 2,033 | -- | 2,167 G | 5,777 A | 9,977 |
| | ----- | ----- | ----- | ----- | ----- |
| Total current assets.... | 254,868 | 86,659 | -- | 5,413 | 346,940 |
| Property and equipment.. | 59,298 | 32,764 | -- | (6,059) A | 86,003 |
| Favorable leases acquired, net..... | -- | -- | -- | 12,000 A | 12,000 |
| Asset held for sale.... | 1,671 | -- | -- | -- | 1,671 |
| Deferred income taxes... | 13,208 | -- | -- | (2,317) A | 10,891 |
| Goodwill..... | -- | -- | -- | 54,235 A | 54,235 |
| Other assets, net..... | 6,083 | 20 | -- | 2,250 C | 8,353 |
| | ----- | ----- | ----- | ----- | ----- |
| Total assets..... | \$ 335,128 | \$ 119,443 | \$ -- | \$ 65,522 | \$520,093 |
| | ===== | ===== | ===== | ===== | ===== |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | |
| Accounts payable..... | \$ 105,395 | \$ 32,277 | \$ -- | \$ -- | \$137,672 |
| Current portion of long term obligations..... | 470 | 461 | -- | -- | 931 |
| Accrued expenses..... | 35,679 | 20,071 | -- | 3,569 A | 59,319 |
| | ----- | ----- | ----- | ----- | ----- |
| Total current liabilities..... | 141,544 | 52,809 | -- | 3,569 | 197,922 |
| Long-term debt..... | 95,900 | 557 | (557) G | 62,580 A | 158,480 |

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| | | | | | |
|--|---------|------------|-------|------------|-----------|
| Capital lease obligations, less current..... | 1,805 | -- | 557 G | -- | 2,362 |
| Deferred rent and other long term liabilities.. | 6,993 | 8,476 | -- | -- | 15,469 |
| | ----- | ----- | ----- | ----- | ----- |
| Total liabilities..... | 246,242 | 61,842 | -- | 66,149 | 374,233 |
| | ----- | ----- | ----- | ----- | ----- |
| Stockholders' equity | | | | | |
| Preferred stock..... | -- | -- | -- | -- | -- |
| Common stock..... | 77 | 5,913 | -- | (5,881) B | 109 |
| Additional paid-in capital..... | 57,014 | 4,575 | -- | 52,367 B | 113,956 |
| Unamortized restricted stock compensation.... | (2,055) | -- | -- | -- | (2,055) |
| Accumulated other comprehensive loss.... | (226) | -- | -- | -- | (226) |
| Retained earnings..... | 36,489 | 47,349 | -- | (47,349) B | 36,489 |
| Treasury stock..... | (2,413) | (236) | -- | 236 B | (2,413) |
| | ----- | ----- | ----- | ----- | ----- |
| Total stockholders' equity..... | 88,886 | 57,601 | -- | (627) | 145,860 |
| | ----- | ----- | ----- | ----- | ----- |
| Total liabilities and stockholders' equity... \$ | 335,128 | \$ 119,443 | \$ -- | \$ 65,522 | \$520,093 |
| | ===== | ===== | ===== | ===== | ===== |

NOTES TO UNAUDITED PRO FORMA COMBINED CONDENSED FINANCIAL STATEMENTS
(dollars in thousands)

(A)

To record the acquisition of Oshman's, the purchase price and purchase price allocation are summarized as follows:

| | |
|--|-----------|
| Common stock (3,209,750 shares at \$17.75)..... | \$ 56,973 |
| Cash consideration (\$7.00 per share, 5,835,909 shares)..... | 40,851 |
| Cash paid for stock option buy out..... | 14,221 |
| Less: stock option proceeds..... | (3,341) |
| Direct costs of acquisition..... | 8,600 |
| | ----- |
| Total purchase consideration..... | \$117,304 |
| Allocated to: | |
| Historical book value of Oshman's assets and liabilities as of February 3, 2001..... | \$ 57,601 |
| Adjust Oshman's assets and liabilities to fair value and record liabilities for store closings, severance, and relocation: | |
| Prepaid expenses..... | (364) |
| Favorable leases acquired..... | 12,000 |
| Property and equipment..... | (6,059) |
| Accrued expenses..... | (3,569) |
| | ----- |
| Total adjustments..... | 2,008 |
| Total allocation..... | \$ 59,609 |
| Less: Net current deferred income tax assets (calculated at a rate of 39%)..... | (5,777) |
| Add: Net long term deferred income tax liability (calculated at a | |

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| | |
|-------------------|-----------|
| rate of 39%)..... | 2,317 |
| | ----- |
| Goodwill..... | \$ 54,235 |
| | ===== |

(B)

To reflect the elimination of Oshman's stockholders' equity and to reflect the Gart common stock issued as partial consideration for the purchase.

(C)

To reflect the capitalization of deferred financing costs for borrowings under the new line of credit to finance the Acquisition.

(D)

To reflect favorable lease amortization over the remaining terms of the leases, ranging from 8 to 15 years, totaling \$1,043.

(E)

To reflect the increase in goodwill amortization, offset by decreases in fixed assets depreciation and compensation expense.

Goodwill amortization was calculated on a straight-line basis over 30 years, totaling \$1,808 per year. The decrease in fixed assets depreciation is due to the write-off of certain Oshman's fixed assets that will be abandoned by Gart. The useful lives of these assets range from 3 to 20 years, and therefore the write-off will result in a decrease in depreciation of \$905 per year. The decrease in compensation expense reflects the impact of the compensation agreements entered into as a result of the Acquisition, amounting to \$575 less compensation paid to these individuals by Oshman during 2000 totaling \$912.

(F)

To reflect an increase in interest expense due to an increase in the line of credit to finance the Acquisition. Interest expense was estimated using 8.5%. In addition, interest expense was increased due to the amortization of the deferred financing costs described in Note C.

(G)

To reflect adjustments to Oshman's balances to conform them to Gart's presentation and adjustments to reclassify certain occupancy, procurement and warehousing costs from operating expenses to cost of goods sold.

(H)

To record the tax effect on the net pro forma adjustments to a statutory rate of 39%.

GENERAL:

- . Oshman's records its inventory on the first-in first-out (FIFO) method of accounting for inventory. This methodology is contrary to Gart's method of recording inventory on the last-in first-out (LIFO) method of accounting. The cumulative effect of this change is not presented

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because it is not determinable.

- . Additional adjustments to inventories will be necessary at the Acquisition effective date to adjust inventories to fair value, based upon an estimated selling price less selling costs and a normal profit margin thereon. Due to uncertainty concerning this item, no adjustment has been presented in the pro forma financial statements.
- . The pro forma adjustments also do not include any adjustments related to the estimated stock- based compensation that may arise as a part of the Acquisition.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Gart Sports Company

(Registrant)

Date: June 18, 2001

By: /s/ THOMAS T. HENDRICKSON

Thomas T. Hendrickson
Executive Vice President, Chief Financial
Officer and Treasurer (Principal Financial and
Accounting Officer)